

Thursday, December 10, 2015

Special offers for winemakers

The Winemakers' Federation of Australia (WFA) has welcomed Dräger and TransferMate as new supporters of the organisation for the coming year and they are providing special offers to WFA members.

They join WFA's business family which already includes Finlaysons, Lallemand, Amorim, IMCD, Wine Intelligence, Scholle, Arthur J. Gallagher and Bulk Energy.

"Having a strong network of supporters means we speak directly with senior people across the wine supply chain, harness their expertise and also give benefits back to our members," explained Federation Chief Executive Paul Evans.

"Dräger manufactures supplies and services a wide range of safety products, from gas detection equipment, confined space entry training and alcohol testing devices as well as convenient 'rent or buy' options," Mr Evans said.

"We welcome their support and also a special 5% discount available for a limited time across a selected range of Dräger products and services to WFA members."

Dräger National Marketing Manager, Mr Brendon Frost said the company was delighted to become a WFA Network Partner and was looking forward to working more closely with the Australian wine industry and providing even greater value on essential winery safety equipment to WFA members.

Also joining as a Network Partner for 2016 is international money transfer and foreign currency payments provider TransferMate.

"TransferMate offers our members exclusive exchange rates and a dedicated online payments platform, PayForWine, which is a new gateway for the winemaking industry," Mr Evans said.

"It's great to provide this service to our members who are operating in a global marketplace and every dollar they can save through initiatives like these is very welcome and worth investigating."

TransferMate's James Leishman said the business was proud to be supporting a national organisation such as WFA and assisting the winemaking industry.

"For too long the banks have held the key to foreign exchange, often providing poor exchange rates and significantly high transfer fees as well as receiver fees," Mr Leishman said.

"Here at TransferMate we are very much looking forward to offering WFA members something vastly better and we are here to help your business."

To place orders with Dräger, call 1800 372 437. Contact the TransferMate team on 02 9037 2735 or email WFA@transfermate.com

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