| Snapshot of the Australian Wine Industry   | <del></del> -                           |                 |                       |
|--|---|-----------------|-----------------------|
| Wine Producers   |   |                 |                       |
|  |   |                 | % change over         |
| Wineries   |   | Value           | last 12 months        |
| 2014   | number                                  | 2,573           | -3.6%                 |
| # Decrease   | number                                  | 92              | 0.07                  |
| Wineries by Size of Crush (2013)   | 113111201                               |                 |                       |
| < 500 tonnes   | number                                  | 2,244           | 0.04%                 |
| 500-4,999 tonnes   | number                                  | 177             | -2.3%                 |
| 5000-9,999 tonnes  | number                                  | 14              | -12.5%                |
| >=10,000   | number                                  | 28              | -9.7%                 |
| Unspecified  | number                                  | 110             | 0.9%                  |
| Direct Employment  | Harrison                                | 110             | 0.070                 |
| 2014-15  | number                                  | 16 186          | 0.4%                  |
| Viticulture  | Tidillo                                 | 10 100          | 0.170                 |
| Winegrape Crush  |   |                 |                       |
| 2014   | '000 tonnes                             | 1 700           | -7.4%                 |
| Winegrape Price  | 000 torines                             | 1700            | -7.4/0                |
|  | Φ.Δ                                     | 444             | 44.00                 |
| Australian average, all varieties (2014)   | \$A                                     | 441             | -11.6%                |
| Environment  |   |                 |                       |
| Water Use (2012-13)  |   |                 |                       |
| Megalitres per hectare   | ML                                      | 2.52            | 21.7%                 |
| Beverage Wine Production   |   |                 |                       |
| 2014   | million litres                          | 1 202           | -2.4%                 |
| Sales & Trade  |   |                 |                       |
| Domestic Sales - Volume  |   |                 |                       |
| 2013   | million litres                          | 459             | 1.0%                  |
| Domestic Sales - Value (wholesale, using fob prices)   | Tillilott lid C3                        | 700             | 1.070                 |
| 2012-13  | \$A million                             | 2 369           | -5.0%                 |
| Imports - Volume   | φ/(πιιιιστ                              | 2 000           | 0.070                 |
| 2013   | million litres                          | 83              | -1.2%                 |
| Imports - Value  | 111111011111100                         |                 | 1.2 /                 |
| 2013   | \$A million                             | 610             | 9.0%                  |
| Exports - Volume   | *************************************** |                 |                       |
| 2014   | million litres                          | 700             | 2.0%                  |
| Exports - Value  |   |                 |                       |
| 2014   | \$A million                             | 1 820           | 2.0%                  |
| Exports - Value per Litre  |   |                 |                       |
| 2014   | \$A/litre                               | \$2.60          | 0.0%                  |
| Wine as % of total value of crops export (fob)   |   |                 |                       |
| 2013-14  | %                                       | 8%              |                       |
| Wine Exports' Ranking on major agricultural, fisheries and forestry co   | mmodities exports                       |                 |                       |
| 2012-13  | ranking                                 | 6th             |                       |
| Australian Wine's Contribution to Value of World WineTrade (2012)  | ·                                       |                 |                       |
| Ranking  | ranking                                 | 4th             |                       |
| %  | %                                       | 6%              |                       |
| Tourism  |   |                 | % market share        |
| International visitors to wineries (year ending Sep 2014)  | no.of people                            | 696 602         | 11.0%                 |
|  |   | 3               | 4.0%                  |
| Domestic visitor overnight trips to wineries (year ending Sep 2014)  | no. or urps in million                  | 3               | 4.0 /                 |
| Estimated tourism revenue generated from international and   | ΦΛ hillion                              | 0.20            |                       |
| domestic visits (year ending Sep 2014)   | \$A billion                             | 8.20            |                       |
| Consumption  |   |                 |                       |
| Wine Consumption Per Capita  |   |                 |                       |
| 2012-13  | litres                                  | 29.11           | -2.30%                |
| Taxation   |   |                 |                       |
| Net Wine Equalisation Tax 2013-14  | \$A million                             | 766             | 3.0%                  |
| Sources: ABARES Commodity Statistics, Australian & New Zealand Wine Industry Directory, IBIS   | '                                       |                 |                       |
| Database, ABS Domestic Sales and Import Statistics and Wine Australia Export Approval Databa   | ase via Winefacts Statistics;           | ABS Catalogue I | No: 1329.0 Australian |
| Wine and Grape Industry, ABS Catalogue No: 8504.0 Shipments of Wine and Brandy in Australia 4307.0.55.001 Apparent Consumption of Alcohol, Wine Australia and Treasury (Budget and Mid-y | •                                       |                 | -                     |
| Taxation Office, Taxation Statistics; WFA analysis   |   | , , ,           | ,                     |
|  |   |                 |                       |