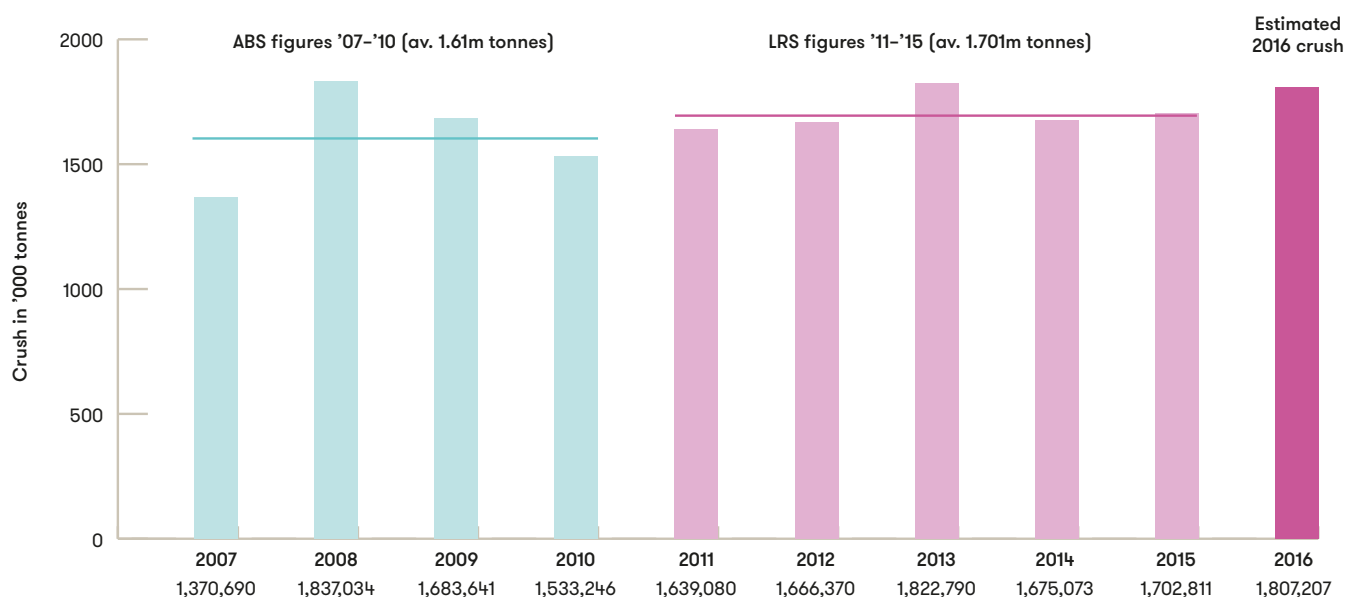


Vintage Report 2016

At a glance

- Crush up by 6 per cent to an estimated 1.81 million tonnes
- Crush in warm irrigated regions down 0.6 per cent and cool/temperate regions up 26 per cent
- Red crush increased its share from 50 per cent to 52 per cent of the crush
- Cabernet Sauvignon up by 20 per cent and Shiraz up by 7 per cent
- White crush up 2 per cent overall
- Chardonnay up by 6 per cent and Sauvignon Blanc up by 11 per cent; Pinot Gris and Semillon decreased by 4 and 6 per cent respectively
- The total estimated value of the Australian winegrape crush is \$951 million – up 21 per cent from \$788 million in 2015
- Average purchase prices paid increased across the board:
 - Reds up by 13 per cent
 - Whites up by 12 per cent
 - Overall up by 14 per cent, due to a higher proportion of reds
- Average price across all varieties is \$526 per tonne – the highest since 2009
- The proportion of winery-owned fruit increased from 28 per cent of the crush in 2015 to 32 per cent in 2016

Total crush in Australia – past 10 years



Overview of the 2016 winegrape crush

The 2016 winegrape crush is estimated to be 1.81 million tonnes, based on responses received by the Wine Sector Survey 2016*. This crush is 6 per cent higher than the 2015 final crush figure of 1.70 million tonnes (Department of Agriculture and Water Resources – Levies recorded figure). It is 100,000 tonnes above the 5-year average (2011–2015) of 1.70 million tonnes.

The increase in the total crush has come from the cool and temperate regions of Australia, with the crush from the warm inland regions (Riverina, Murray Darling-Swan Hill and SA Riverland) decreasing by around 7,000 tonnes (0.6 per cent) while the crush from the other regions combined increased by an estimated 112,000 tonnes (26 per cent).

South Australia accounted for 51 per cent of the crush, with Murray Darling-Swan Hill second at 23 per cent followed by New South Wales (excluding Murray Darling-Swan Hill) at 19 per cent and Victoria (excluding Murray Darling-Swan Hill) at 4 per cent. The largest individual GI region outside of the three warm inland regions was Langhorne Creek (68,090 tonnes), followed by the Barossa Valley (61,580 tonnes) and McLaren Vale (46,433 tonnes). The crush increased in South Australia (up 16 per cent) and Western Australia (up 16 per cent) and decreased in Murray Darling-Swan Hill (down 2 per cent), in New South Wales (down 5 per cent) and Victoria (down 9 per cent). The biggest increases in volume among the major regions were in Langhorne Creek (up 57 per cent), Mornington Peninsula (up 53 per cent) and McLaren Vale (up 47 per cent) while the Yarra Valley was down 20 per cent and the Hunter Valley down 46 per cent.

* see Methodology section

Change by state and region

State/regions	2016 tonnes	2015 tonnes	% change 2015-16	% of crush 2016
South Australia	926,430	798,097	16%	51%
Langhorne Creek	68,090	43,348	57%	4%
Barossa Valley	61,580	49,790	24%	3%
McLaren Vale	46,433	31,668	47%	3%
Riverland	517,577	505,863	2%	29%
Murray Darling – Swan Hill	416,966	425,150	-2%	23%
New South Wales	348,441	367,271	-5%	19%
Hunter Valley	3,034	5,593	-46%	0%
Mudgee	1,997	3,215	-38%	0%
Riverina	311,639	324,550	-4%	17%
Victoria	63,933	70,011	-9%	4%
Mornington Peninsula	3,198	2,097	53%	0%
Rutherglen	1,907	2,357	-19%	0%
Yarra Valley	9,378	11,652	-20%	1%
Western Australia	39,055	33,549	16%	2%
Great Southern	7,615	5,459	39%	0%
Margaret River	20,639	18,925	9%	1%
Pemberton	2,805	2,062	36%	0%
Tasmania	10,214	8,016	27%	1%
Queensland	2,168	694	212%	0%
Australian Capital Territory	-	24	-100%	0%
Warm inland regions	1,259,180	1,266,499	-0.6%	70%
Cool/temperate regions	548,027	436,312	26%	30%
Total tonnes	1,807,207	1,702,811	6%	100%



Crush by variety

The 2016 red crush is estimated to be 935,466 tonnes – an increase of 83,000 tonnes (10 per cent) compared with 2015. The white crush is estimated to be 871,741 tonnes, an increase of 21,000 tonnes (2 per cent) compared with 2015. Red varieties increased their share of the crush to 52 per cent compared with 50 per cent in 2015.

The crush of most major red varieties increased this year: Cabernet Sauvignon by 20 per cent, Pinot Noir by 9 per cent, Shiraz by 7 per cent and Merlot by 3 per cent.

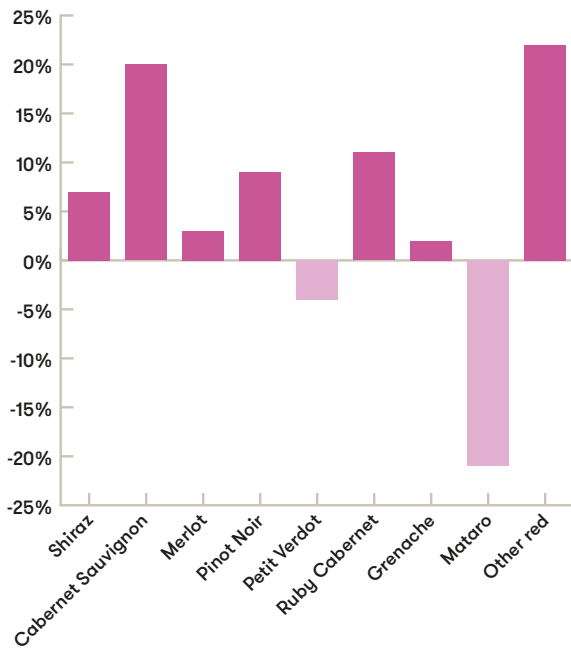
The top three red varieties by volume were Shiraz, Cabernet Sauvignon and Merlot, together accounting for 85 per cent of the total red crush. Shiraz accounted for 46 per cent of the red crush (down slightly from 2015) while Cabernet Sauvignon increased its share from 25 per cent to 27 per cent and Merlot decreased from 13 per cent to 12 per cent.

Among the whites, Chardonnay remains the dominant variety – increasing its share from 45 per cent in 2015 to 47 per cent this year with an increase of 6 per cent in tonnage.

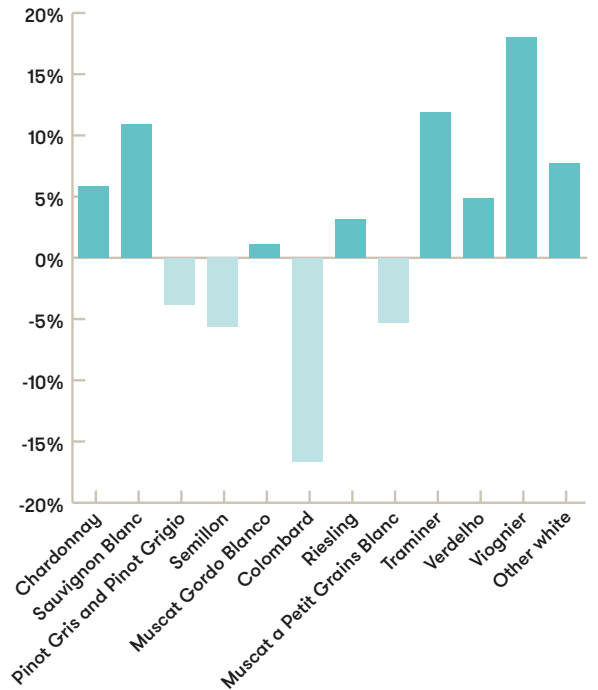
Sauvignon Blanc, second at 12 per cent of the white crush, also increased its share slightly and had an increase of 11 per cent in tonnage. Other top ten white varieties produced fewer tonnes in 2016 against the overall trend, particularly Colombar (down 17 per cent), Pinot Gris/Grigio (down 4 per cent) and Semillon (down 6 per cent).

Overall, the top ten varieties did not change in 2016, although Muscat Gordo Blanco and Colombar swapped places. Riesling remains just outside the top 10.

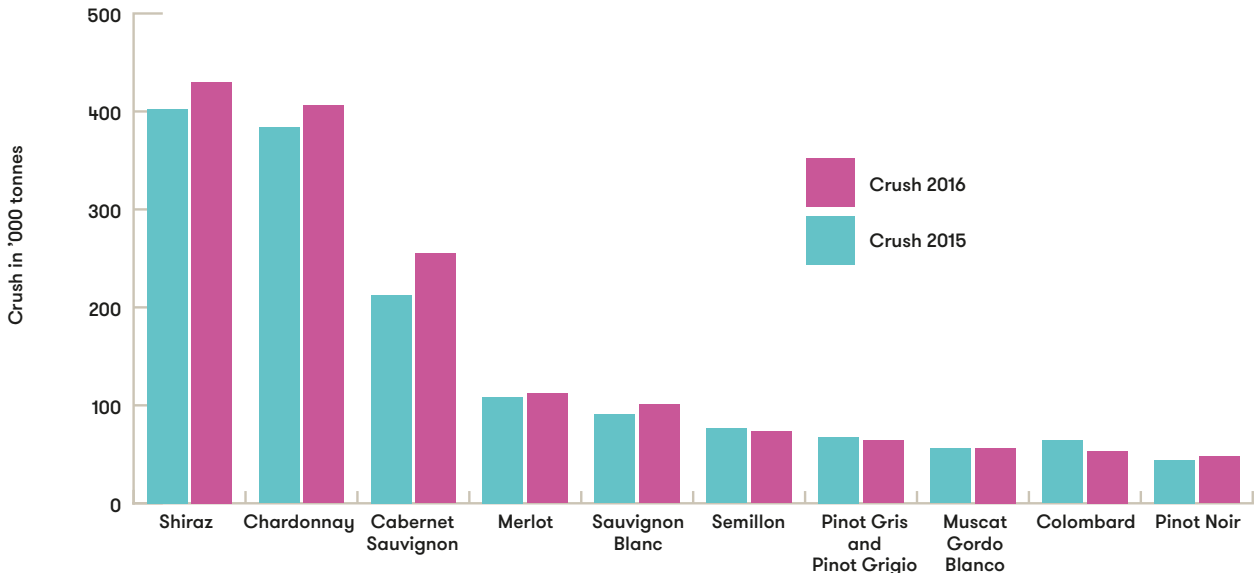
Change in crush volume 2015–2016 – reds



Change in crush volume 2015–2016 – whites



Comparison of 2015 and 2016 crush – top 10 varieties



Crush by wine sector structure

The Australian wine sector is made up of a small number of large wineries and a large number of small wineries. The Wine Sector Survey results demonstrate this. The largest size group of 20 respondents accounted for 4 per cent of the respondents but 85 per cent of the crush, while the smallest size group accounted for 41 per cent of the respondents and less than 1 per cent of the crush. There were 65 fewer respondents in 2016 compared with 2015. Responses are estimated to account for 88 per cent of all winegrapes crushed in 2016.

Crush by winery size

Size of reported crush	# of respondents	% of crush
10,000 tonnes +	20	84.9%
5,000–10,000 tonnes	14	6.5%
1,000–5,000 tonnes	38	5.0%
500–1,000 tonnes	34	1.5%
50–500 tonnes	165	1.9%
Under 50 tonnes	187	0.2%
Total	458	100%

Analysis of grape purchase value

The winegrape purchases collected in the Wine Sector Survey 2016 totalled 1,084,469 tonnes, valued at \$570 million. Over 38,000 transactions were collected and form the basis of this analysis.

Based on the collected purchases, the total value of purchased fruit in the 2016 vintage is estimated to be \$646 million, compared with \$564 million in 2015 – an increase of 15 per cent. Extrapolating to the total crush by assigning the same average value to own grown fruit gives an estimated total value of the 2016 Australian winegrape harvest of \$951 million, compared with \$788 million in 2015 – an increase of 21 per cent. The additional increase compared with the increase in value of purchased fruit is a result of winery-grown fruit increasing in volume by 20 per cent and increasing its share from 28 per cent of the crush to 32 per cent.

Dividing the total value of purchased fruit by total tonnes purchased results in an average purchase value of \$526

per tonne, up by 14 per cent on the average of \$463 calculated in 2015. This figure is the highest since 2009 and above the average price for the past 5 years of \$477 per tonne. However, it is 8 per cent below the average of \$571 per tonne for the 5 years before that and 31 per cent below the 5-year average from a decade ago (\$763 per tonne).

The average purchase value of red grapes increased by 13 per cent from \$575 per tonne to \$651 per tonne, while the average value of white grapes increased by 12 per cent from \$356 to \$398 per tonne. (The overall increase in value is higher than either red or white because there was also an increase in the proportion of reds in the mix.)

Nine of the top ten varieties showed increases in the overall average purchase value. Chardonnay had the greatest increase (21 per cent) followed by Cabernet Sauvignon (17 per cent increase) and Shiraz (14 per cent increase). Muscat Gordo Blanco

was the exception, with a reduction of 7 per cent in average purchase value.

An analysis of the dispersion of prices by variety indicates that there was an increase in the proportion of A and B grades purchased (i.e. \$1500 and above per tonne) from 5 per cent to 7 per cent, which has contributed to the overall increase in average purchase values. Red varieties have been responsible for this increase, with the share of reds purchased at \$1500 per tonne or above increasing from 8 per cent to 11 per cent while there was no significant change for whites. The overall shift reflects the increase in the share of the national crush coming from cool/temperate regions compared with warm inland regions. Also 87 per cent of white varieties were purchased at below \$600 per tonne (D and E grades), compared with 70 per cent of reds. In both cases, the proportion purchased in these lowest price categories reduced slightly compared with 2015.

Average winegrape purchase value 1999–2016



Crush value by variety

Major varieties	2016 tonnes	2016 weighted average purchase value	2015 weighted average purchase value	% change in price
Shiraz	430,185	684	600	14%
Chardonnay	406,028	382	316	21%
Cabernet Sauvignon	255,074	652	559	17%
Merlot	111,959	433	415	4%
Sauvignon Blanc	100,769	553	514	8%
Pinot Gris and Pinot Grigio	73,372	619	597	4%
Semillon	64,066	345	310	11%
Muscat Gordo Blanco	56,710	219	236	-7%
Colombard	53,576	205	196	5%
Pinot Noir	47,860	891	856	4%
Riesling	28,224	768	768	0%
Petit Verdot	20,299	350	344	2%
Ruby Cabernet	14,635	329	298	11%
Traminer	14,219	365	368	-1%
Grenache	13,235	887	719	23%
Verdelho	11,005	400	397	1%

Methodology

The Wine Sector Survey is a single annual crush and price survey conducted by Wine Australia on behalf of the Australian wine sector. This report has been prepared based on an analysis of the survey results.

All Wine Australia levy payers (approximately 2,700 businesses) were surveyed. Respondents were asked to provide individual transaction data by variety and region for grape purchases and a summary of their own grown fruit by variety and region. This enables accurate reporting of crush (production) and price dispersion data by variety and GI region as well as at a national and state level.

The response rate overall was 22 per cent of businesses surveyed; it includes all wineries known to have crushed over 10,000 tonnes and is estimated to account for 88 per cent of all winegrapes crushed in 2016.

At a national level, the data collected has been scaled up to provide an estimate of the actual crush by variety and GI region. However, individual regional and state reports prepared based on these results use the reported raw figures and are therefore likely to underestimate their actual crush but do not build in any assumptions, which would be less reliable at a variety-region level of detail.

To estimate the total crush for 2016, wineries that responded to both the 2015 and 2016 surveys were compared and the crush difference for these businesses was found to be 6 per cent. This percentage increase was then applied to the crush figure for 2015 provided by Department of Agriculture and Water Resources – Levies, which collects levies based on crush and is the most accurate crush figure available (once it is finalised in approximately November each year).

The Levies figure for 2015 is 1,702,811 tonnes. This figure should be considered the final crush figure for 2015 and replaces the estimate of 1,669,564 tonnes reported in the 2015 Winemakers' Federation of Australia Vintage Report.

To estimate the total crush for each variety and region, the proportion that each contributed to the reported (raw) numbers in each year is calculated and then applied to the total crush figure for that year. It should be noted that the 2015 figures reported in this report will vary slightly from those reported last year, as they have been adjusted for the actual Department of Agriculture and Water Resources – Levies recorded figure.

Please direct any questions on methodology and data to: Peter Bailey at Wine Australia peter.bailey@wineaustralia.com



Appendix: Price dispersion tables

This appendix contains price dispersion tables by region and variety. The information detailed includes tonnes purchased and the breakdown of pricing by grade, tonnes of own grown fruit and an estimated total value of all grapes.

It is important to note that these tables utilise raw collected data and therefore tonnes and total value will differ from figures quoted in the Vintage Report 2016.

For purchased grapes, if a regional/variety combination did not contain three or more responses, it was excluded for the sake of privacy of those respondents. For this reason, some varieties may be represented as 'other red/white' and some regions have been excluded from the report entirely.

Australia											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Barbera	390	3%	71%	11%	15%	1%	\$224,546	\$576	47	437	\$251,553
Cabernet Franc	390	12%	14%	68%	2%	4%	\$343,274	\$879	674	1,064	\$935,379
Cabernet Sauvignon	148,341	5%	61%	25%	5%	4%	\$96,695,560	\$652	76,874	225,214	\$146,805,474
Dolcetto	170	4%	43%	53%	0%	0%	\$108,753	\$639	678	848	\$542,147
Durif	4,681	1%	87%	9%	3%	0%	\$2,237,406	\$478	1,077	5,758	\$2,752,171
Grenache	7,395	40%	14%	21%	17%	9%	\$6,560,604	\$887	4,291	11,686	\$10,367,349
Lagrein	90	7%	32%	59%	1%	2%	\$68,536	\$765	83	173	\$132,173
Malbec	2,692	7%	39%	44%	6%	3%	\$2,111,753	\$784	2,386	5,078	\$3,983,404
Mataro	3,423	42%	21%	13%	16%	9%	\$2,672,547	\$781	1,300	4,723	\$3,687,658
Merlot	60,705	8%	77%	13%	1%	0%	\$26,281,309	\$433	38,148	98,853	\$42,796,802
Muscat a Petit Grains Rouge/Rose	655	16%	81%	2%	0%	0%	\$271,343	\$414	449	1,105	\$457,418
Nero D'Avola	317	0%	76%	16%	8%	1%	\$198,447	\$626	547	864	\$540,555
Petit Verdot	10,639	28%	68%	3%	0%	0%	\$3,720,017	\$350	7,284	17,923	\$6,267,035
Pinot Noir	26,856	6%	48%	27%	10%	9%	\$23,937,084	\$891	15,401	42,257	\$37,664,661
Ruby Cabernet	6,551	38%	62%	0%	0%	0%	\$2,154,521	\$329	6,371	12,922	\$4,249,808
Sangiovese	1,421	13%	28%	49%	9%	1%	\$1,187,369	\$836	1,590	3,011	\$2,515,905
Shiraz	267,293	8%	62%	16%	6%	8%	\$182,834,310	\$684	112,534	379,827	\$259,809,972
Tempranillo	2,624	6%	42%	26%	22%	3%	\$2,399,424	\$914	3,958	6,582	\$6,017,735
Other red	2,767	13%	32%	39%	7%	8%	\$2,288,901	\$827	4,867	7,635	\$6,314,913
Red Total	547,401	9%	62%	19%	5%	6%	\$356,295,702	\$651	278,559	825,959	\$536,092,114

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Australia											
Variety	Tonnes purchased	E' (less than \$300)	D (\$300-\$600)	C (\$600-\$1,500)	B (\$1,500-\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Arneis	23	34%	0%	23%	42%	0%	\$26,254	\$1,136	118	141	\$160,004
Chardonnay	268,913	65%	26%	7%	1%	1%	\$102,848,014	\$382	89,585	358,498	\$137,110,681
Chenin blanc	3,014	70%	1%	28%	1%	0%	\$1,204,330	\$400	1,838	4,852	\$1,938,819
Colombard	39,171	98%	2%	0%	0%	0%	\$8,046,880	\$205	8,134	47,305	\$9,717,831
Marsanne	816	33%	56%	10%	0%	1%	\$341,233	\$418	805	1,621	\$677,909
Moscato Giallo	1,647	88%	12%	0%	0%	0%	\$461,384	\$280	165	1,812	\$507,539
Muscadelle	52	0%	1%	63%	36%	0%	\$60,576	\$1,160	329	382	\$442,508
Muscat a Petit Grains Blanc	13,729	24%	72%	3%	1%	0%	\$4,196,768	\$306	6,489	20,218	\$6,180,499
Muscat Gordo Blanco	41,031	89%	11%	0%	0%	0%	\$9,002,080	\$219	9,040	50,071	\$10,985,471
Palomino and Pedro Ximenes	22	0%	40%	12%	48%	1%	\$21,492	\$984	190	212	\$208,860
Pinot Gris and Pinot Grigio	37,023	1%	73%	23%	2%	1%	\$22,925,926	\$619	27,759	64,783	\$40,115,404
Riesling	10,603	13%	29%	49%	7%	3%	\$8,139,637	\$768	14,317	24,920	\$19,130,621
Sauvignon Blanc	58,263	1%	70%	25%	3%	1%	\$32,216,858	\$553	30,710	88,973	\$49,198,168
Semillon	36,215	76%	8%	15%	1%	0%	\$12,482,891	\$345	20,352	56,566	\$19,497,893
Traminer	8,580	46%	39%	14%	0%	0%	\$3,133,946	\$365	3,974	12,555	\$4,585,543
Trebbiano	270	45%	55%	0%	0%	0%	\$68,515	\$254	59	329	\$83,544
Verdelho	5,263	61%	20%	19%	0%	0%	\$2,102,888	\$400	4,453	9,717	\$3,882,226
Viognier	4,764	55%	22%	18%	5%	1%	\$2,365,414	\$497	2,489	7,253	\$3,601,326
Other white	7,669	16%	65%	16%	3%	1%	\$4,061,853	\$530	11,662	19,331	\$10,237,955
White Total	537,068	55%	32%	11%	1%	1%	\$213,706,940	\$398	232,470	769,538	\$318,262,802
Grand Total	1,084,469	32%	47%	15%	4%	3%	\$570,002,642	\$526	511,028	1,595,497	\$854,354,916

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Adelaide Hills											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	344	0%	8%	69%	7%	16%	\$555,641	\$1,617	129	473	\$764,809
Malbec	6	na	na	na	na	na	\$8,580	\$1,500	-	6	\$8,580
Merlot	748	0%	33%	67%	1%	0%	\$506,176	\$677	48	796	\$538,406
Petit Verdot	-	na	na	na	na	na	\$0		1	1	\$1,509
Pinot Noir	4,244	0%	1%	46%	37%	16%	\$6,624,927	\$1,561	850	5,094	\$7,952,383
Sangiovese	22	0%	0%	61%	39%	0%	\$29,438	\$1,311	-	22	\$29,438
Shiraz	767	0%	0%	33%	21%	46%	\$1,532,192	\$1,997	452	1,219	\$2,434,363
Tempranillo	95	0%	0%	27%	61%	12%	\$155,698	\$1,632	33	128	\$209,185
Other red	244	0%	0%	70%	16%	14%	\$351,431	\$1,441	52	296	\$427,076
Red Total	6,470	0%	5%	49%	29%	18%	\$9,764,083	\$1,509	1,565	8,036	\$12,365,748
Chardonnay	6,737	4%	6%	63%	15%	13%	\$8,807,986	\$1,307	1,346	8,084	\$10,568,135
Pinot Gris and Pinot Grigio	1,497	0%	1%	69%	18%	11%	\$2,161,289	\$1,444	1,210	2,707	\$3,908,733
Riesling	405	0%	0%	86%	12%	1%	\$353,954	\$874	76	481	\$420,376
Sauvignon Blanc	5,346	0%	1%	72%	25%	1%	\$6,709,614	\$1,255	2,195	7,541	\$9,464,850
Semillon	163	0%	28%	72%	0%	0%	\$114,905	\$706	161	324	\$228,602
Traminer	172	0%	0%	95%	5%	0%	\$127,652	\$741	18	190	\$140,782
Viognier	38	0%	26%	69%	5%	0%	\$34,773	\$905	20	58	\$52,570
Other white	148	0%	0%	46%	39%	15%	\$212,752	\$1,442	102	250	\$360,212
White Total	14,506	2%	4%	68%	19%	8%	\$18,522,923	\$1,277	5,129	19,634	\$25,144,260
Grand Total	20,976	1%	4%	62%	22%	11%	\$28,287,006	\$1,349	6,694	27,670	\$37,510,008

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Adelaide Plains											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	658	0%	0%	94%	6%	0%	\$616,403	\$936	18	677	\$633,443
Grenache	-	na	na	na	na	na	\$0		4	4	\$3,611
Mataro	87	1%	0%	40%	59%	0%	\$103,223	\$1,187	-	87	\$103,223
Merlot	158	0%	0%	100%	0%	0%	\$110,574	\$698	-	158	\$110,574
Shiraz	2,226	0%	0%	99%	1%	0%	\$2,165,986	\$973	50	2,276	\$2,214,359
Other red	95	0%	0%	100%	0%	0%	\$75,980	\$799	-	95	\$75,980
Red Total	3,225	0%	0%	96%	4%	0%	\$3,072,166	\$953	72	3,296	\$3,141,189
Chardonnay	231	0%	49%	51%	0%	0%	\$159,626	\$690	-	231	\$159,626
Colombard	-	na	na	na	na	na	\$0		93	93	\$75,420
Pinot Gris and Pinot Grigio	363	0%	0%	100%	0%	0%	\$349,562	\$962	-	363	\$349,562
Sauvignon Blanc	350	0%	0%	100%	0%	0%	\$271,450	\$776	-	350	\$271,450
Semillon	62	0%	100%	0%	0%	0%	\$32,701	\$530	-	62	\$32,701
White Total	1,006	0%	17%	83%	0%	0%	\$813,339	\$808	93	1,099	\$888,759
Grand Total	4,231	0%	4%	93%	3%	0%	\$3,885,505	\$918	165	4,396	\$4,029,948

Alpine Valleys

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	42	0%	71%	29%	0%	0%	\$20,115	\$478	22	64	\$30,782
Dolcetto	-	na	na	na	na	na	\$0		5	5	\$3,528
Durif	-	na	na	na	na	na	\$0		9	9	\$6,622
Merlot	252	0%	76%	24%	0%	0%	\$112,043	\$445	191	443	\$196,926
Petit Verdot	-	na	na	na	na	na	\$0		1	1	\$368
Pinot Noir	288	0%	0%	100%	0%	0%	\$311,821	\$1,082	3	291	\$314,726
Shiraz	75	0%	88%	12%	0%	0%	\$32,597	\$434	13	88	\$38,344
Other red	28	0%	0%	100%	0%	0%	\$27,958	\$1,007	39	67	\$67,012
Red Total	685	0%	42%	58%	0%	0%	\$504,535	\$737	282	967	\$658,309
Chardonnay	381	0%	0%	100%	0%	0%	\$363,652	\$955	7	388	\$370,395
Pinot Gris and Pinot Grigio	125	0%	0%	100%	0%	0%	\$100,051	\$802	9	133	\$106,870
Riesling	-	na	na	na	na	na	\$0		3	3	\$2,197
Sauvignon Blanc	299	0%	2%	98%	0%	0%	\$229,025	\$766	15	314	\$240,679
Other white	191	0%	0%	99%	1%	0%	\$181,909	\$953	33	224	\$213,112
White Total	995	0%	1%	99%	0%	0%	\$874,637	\$879	66	1,061	\$933,252
Grand Total	1,680	0%	17%	82%	0%	0%	\$1,379,171	\$821	348	2,028	\$1,591,561

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Barossa Valley (including Barossa zone – Other)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	94	0%	0%	97%	3%	0%	\$103,552	\$1,106	27	120	\$132,968
Cabernet Sauvignon	4,076	0%	0%	13%	41%	46%	\$7,743,374	\$1,900	3,196	7,273	\$13,814,678
Durif	64	0%	0%	0%	100%	0%	\$100,277	\$1,568	4	68	\$107,127
Grenache	2,045	0%	0%	39%	41%	20%	\$3,314,672	\$1,621	932	2,976	\$4,824,645
Malbec	46	0%	0%	0%	79%	21%	\$74,303	\$1,624	103	149	\$241,456
Mataro	582	0%	0%	11%	51%	38%	\$1,097,274	\$1,886	414	995	\$1,877,114
Merlot	1,232	0%	0%	79%	21%	0%	\$1,333,737	\$1,083	232	1,463	\$1,584,499
Muscat a Petit Grains Rouge/Rose	16	0%	0%	89%	11%	0%	\$15,804	\$984	-	16	\$15,804
Nero D'Avola	17	0%	0%	22%	78%	0%	\$25,059	\$1,454	29	46	\$67,093
Petit Verdot	41	0%	0%	57%	27%	16%	\$55,988	\$1,352	47	88	\$119,252
Pinot Noir	266	0%	0%	97%	3%	0%	\$208,873	\$784	-	266	\$208,873
Sangiovese	273	0%	0%	94%	0%	6%	\$372,343	\$1,365	88	361	\$493,045
Shiraz	18,130	0%	0%	0%	22%	77%	\$40,109,263	\$2,212	14,404	32,533	\$71,975,434
Tempranillo	430	0%	0%	19%	81%	1%	\$676,609	\$1,573	119	549	\$863,541
Other red	229	18%	0%	46%	17%	19%	\$304,203	\$1,328	173	402	\$533,570
Red Total	27,541	0%	0%	12%	28%	60%	\$55,535,331	\$2,016	19,766	47,307	\$96,859,100
Chardonnay	1,525	0%	37%	63%	0%	0%	\$915,839	\$601	891	2,416	\$1,451,034
Chenin blanc	35	0%	0%	55%	45%	0%	\$40,166	\$1,136	-	35	\$40,166
Marsanne	17	0%	0%	61%	6%	33%	\$26,743	\$1,603	32	49	\$77,775
Muscadelle	23	0%	0%	100%	0%	0%	\$18,192	\$800	4	26	\$21,008
Muscat a Petit Grains blanc	277	0%	0%	94%	6%	0%	\$221,235	\$800	59	336	\$268,451
Muscat Gordo blanco	-	na	na	na	na	na	\$0		16	16	\$11,868
Palomino and Pedro Ximenes	14	0%	6%	18%	76%	0%	\$18,178	\$1,313	123	137	\$179,506
Pinot Gris and Pinot Grigio	58	0%	0%	100%	0%	0%	\$51,284	\$879	72	131	\$114,769
Riesling	720	0%	0%	100%	0%	0%	\$576,255	\$800	119	840	\$671,632
Sauvignon blanc	473	0%	3%	97%	0%	0%	\$391,992	\$828	29	502	\$416,055
Semillon	1,572	0%	33%	66%	0%	0%	\$1,065,496	\$678	261	1,833	\$1,242,455
Traminer	111	0%	0%	100%	0%	0%	\$80,483	\$723	-	111	\$80,483
Viognier	363	0%	3%	73%	19%	5%	\$472,594	\$1,302	109	472	\$614,026
Other white	121	0%	0%	96%	4%	0%	\$114,943	\$948	40	162	\$153,213
White Total	5,310	0%	21%	76%	2%	0%	\$3,993,400	\$752	1,755	7,064	\$5,342,442
Grand Total	32,851	0%	3%	22%	24%	50%	\$59,528,730	\$1,812	21,521	54,371	\$102,201,542

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Bendigo											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		7	7	\$6,711
Cabernet Sauvignon	75	0%	0%	86%	0%	14%	\$68,035	\$912	10	85	\$77,314
Malbec	-	na	na	na	na	na	\$0		1	1	\$1,050
Shiraz	370	0%	6%	89%	0%	5%	\$337,237	\$910	15	386	\$351,201
Other red	2	na	na	na	na	na	\$3,438	\$2,000	9	10	\$20,638
Red Total	447	0%	5%	88%	0%	7%	\$408,709	\$915	43	489	\$456,914
White Total	162	0%	0%	98%	0%	2%	\$166,587	\$1,025	19	182	\$186,173
Grand Total	609	0%	4%	91%	0%	5%	\$575,297	\$944	62	671	\$643,087

Canberra District											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		3	3	\$5,668
Shiraz	60	0%	0%	0%	30%	70%	\$118,504	\$1,965	71	132	\$258,929
Other red	14	0%	0%	0%	85%	15%	\$24,517	\$1,704	127	141	\$240,113
Red Total	75	0%	0%	0%	41%	59%	\$143,021	\$1,915	201	276	\$504,710
Pinot Gris and Pinot Grigio	-	na	na	na	na	na	\$0		27	27	\$45,603
Riesling	21	0%	0%	0%	86%	14%	\$37,853	\$1,811	49	70	\$126,385
Semillon	-	na	na	na	na	na	\$0		23	23	\$38,389
Viognier	-	na	na	na	na	na	\$0		1	1	\$1,445
Other white	13	0%	0%	20%	80%	0%	\$18,877	\$1,481	24	36	\$53,693
White Total	34	0%	0%	7%	84%	9%	\$56,730	\$1,686	123	157	\$265,515
Grand Total	108	0%	0%	2%	54%	44%	\$199,751	\$1,844	324	432	\$770,225

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Clare Valley

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Barbera	-	na	na	na	na	na	\$0		8	8	\$10,071
Cabernet Sauvignon	1,563	0%	0%	89%	9%	2%	\$1,844,613	\$1,181	2,672	4,235	\$4,999,616
Grenache	135	0%	0%	41%	56%	3%	\$205,086	\$1,514	112	247	\$374,174
Malbec	152	0%	0%	67%	33%	0%	\$183,443	\$1,207	200	352	\$424,863
Mataro	59	0%	0%	0%	88%	12%	\$92,099	\$1,566	22	81	\$126,343
Merlot	676	0%	0%	99%	1%	0%	\$559,256	\$827	653	1,329	\$1,099,513
Muscat a Petit Grains Rouge/Rose	-	na	na	na	na	na	\$0		2	2	\$2,633
Pinot Noir	-	na	na	na	na	na	\$0		72	72	\$91,612
Ruby Cabernet	-	na	na	na	na	na	\$0		7	7	\$9,279
Shiraz	3,072	0%	0%	74%	18%	8%	\$4,374,226	\$1,424	3,019	6,091	\$8,673,033
Tempranillo	85	0%	0%	100%	0%	0%	\$93,142	\$1,091	65	151	\$164,480
Other red	64	0%	0%	91%	0%	9%	\$69,150	\$1,073	139	203	\$218,249
Red Total	5,806	0%	0%	80%	15%	5%	\$7,421,016	\$1,278	6,971	12,778	\$16,193,866
Chardonnay	642	0%	0%	100%	0%	0%	\$529,121	\$824	605	1,247	\$1,027,736
Muscadelle	-	na	na	na	na	na	\$0		11	11	\$10,592
Palomino and Pedro Ximenes	-	na	na	na	na	na	\$0		6	6	\$6,176
Pinot Gris and Pinot Grigio	187	0%	0%	100%	0%	0%	\$221,172	\$1,186	169	355	\$421,232
Riesling	3,075	0%	0%	93%	5%	2%	\$3,120,208	\$1,015	2,535	5,610	\$5,692,090
Sauvignon blanc	-	na	na	na	na	na	\$0		30	30	\$29,051
Semillon	152	0%	0%	100%	0%	0%	\$119,742	\$786	231	383	\$300,959
Traminer	150	0%	0%	100%	0%	0%	\$106,135	\$707	47	197	\$139,156
Verdelho	-	na	na	na	na	na	\$0		12	12	\$11,491
Other white	47	0%	0%	85%	15%	0%	\$59,523	\$1,270	119	166	\$211,219
White Total	4,253	0%	0%	95%	4%	1%	\$4,155,900	\$977	3,764	8,017	\$7,849,702
Grand Total	10,059	0%	0%	86%	10%	4%	\$11,576,916	\$1,151	10,735	20,795	\$24,043,568

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Coonawarra											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	8,994	0%	0%	55%	25%	21%	\$13,921,139	\$1,548	11,250	20,244	\$31,335,411
Malbec	-	na	na	na	na	na	\$0		96	96	\$143,059
Merlot	313	0%	35%	65%	0%	0%	\$275,762	\$881	1,692	2,006	\$1,766,325
Petit Verdot	-	na	na	na	na	na	\$0		232	232	\$344,868
Ruby Cabernet	-	na	na	na	na	na	\$0		4	4	\$5,716
Shiraz	2,029	0%	0%	86%	9%	4%	\$2,652,490	\$1,307	6,024	8,052	\$10,527,865
Tempranillo	-	na	na	na	na	na	\$0		2	2	\$3,356
Other red	58	0%	0%	100%	0%	0%	\$67,020	\$1,160	352	409	\$474,978
Red Total	11,393	0%	1%	61%	21%	17%	\$16,916,411	\$1,485	19,653	31,046	\$44,601,578
Chardonnay	395	0%	73%	27%	0%	0%	\$218,794	\$554	2,417	2,812	\$1,557,838
Palomino and Pedro Ximenes	-	na	na	na	na	na	\$0		8	8	\$4,486
Pinot Gris and Pinot Grigio	-	na	na	na	na	na	\$0		11	11	\$6,622
Sauvignon blanc	124	0%	0%	100%	0%	0%	\$83,562	\$675	692	816	\$550,761
Semillon	-	na	na	na	na	na	\$0		145	145	\$86,159
Other white	21	na	na	na	na	na	\$18,071	\$850	639	660	\$560,902
White Total	540	0%	54%	46%	0%	0%	\$320,427	\$593	3,912	4,452	\$2,766,769
Grand Total	11,933	0%	3%	60%	20%	16%	\$17,236,838	\$1,444	23,564	35,497	\$47,368,347

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Currency Creek											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	1,047	0%	0%	100%	0%	0%	\$948,221	\$906	2,268	3,315	\$3,002,772
Grenache	-	na	na	na	na	na	\$0		135	135	\$119,181
Malbec	-	na	na	na	na	na	\$0		11	11	\$9,794
Merlot	150	0%	72%	28%	0%	0%	\$105,115	\$702	69	219	\$153,295
Petit Verdot	-	na	na	na	na	na	\$0		25	25	\$21,714
Sangiovese	100	0%	0%	100%	0%	0%	\$107,645	\$1,076	-	100	\$107,645
Shiraz	1,590	0%	7%	93%	0%	0%	\$1,381,898	\$869	1,557	3,147	\$2,734,933
Tempranillo	46	0%	0%	66%	34%	0%	\$57,857	\$1,253	-	46	\$57,857
Other red	25	na	na	na	na	na	\$18,893	\$750	132	157	\$117,713
Red Total	2,958	0%	7%	92%	1%	0%	\$2,619,628	\$886	4,196	7,154	\$6,324,904
Chardonnay	-	na	na	na	na	na	\$0		1,275	1,275	\$919,284
Sauvignon Blanc	500	0%	14%	86%	0%	0%	\$305,947	\$612	729	1,229	\$751,980
Semillon	-	na	na	na	na	na	\$0		60	60	\$43,310
Traminer	-	na	na	na	na	na	\$0		77	77	\$55,347
Viognier	-	na	na	na	na	na	\$0		18	18	\$12,852
Other white	130	0%	0%	100%	0%	0%	\$148,196	\$1,142	227	357	\$407,639
White Total	630	0%	11%	89%	0%	0%	\$454,143	\$721	2,385	3,015	\$2,190,413
Grand Total	3,588	0%	8%	92%	0%	0%	\$3,073,771	\$857	6,581	10,169	\$8,515,317

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Eden Valley

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Barbera	-	na	na	na	na	na	\$0		1	1	\$2,529
Cabernet Franc	11	0%	0%	0%	3%	97%	\$22,580	\$1,989	4	16	\$30,975
Cabernet Sauvignon	452	0%	0%	5%	47%	49%	\$1,064,748	\$2,358	369	821	\$1,935,197
Grenache	9	0%	0%	0%	32%	68%	\$20,224	\$2,293	8	17	\$38,503
Mataro	-	na	na	na	na	na	\$0		29	29	\$63,474
Merlot	176	0%	0%	40%	60%	0%	\$256,284	\$1,455	120	297	\$431,628
Pinot Noir	174	0%	0%	58%	42%	0%	\$240,125	\$1,379	105	279	\$384,263
Shiraz	1,314	0%	0%	0%	39%	61%	\$3,081,647	\$2,346	1,025	2,339	\$5,485,676
Tempranillo	30	0%	0%	100%	0%	0%	\$39,065	\$1,300	29	59	\$77,181
Other red	67	0%	0%	62%	2%	37%	\$101,871	\$1,530	83	149	\$228,553
Red Total	2,233	0%	0%	12%	41%	48%	\$4,826,543	\$2,162	1,774	4,007	\$8,677,981
Chardonnay	731	0%	25%	58%	17%	0%	\$805,920	\$1,103	786	1,516	\$1,672,633
Muscat a Petit Grains Blanc	23	0%	0%	100%	0%	0%	\$20,836	\$920	9	32	\$29,479
Pinot Gris and Pinot Grigio	106	0%	0%	100%	0%	0%	\$135,136	\$1,276	288	394	\$503,070
Riesling	919	0%	0%	48%	39%	13%	\$1,486,221	\$1,617	1,978	2,897	\$4,686,108
Sauvignon Blanc	148	0%	0%	100%	0%	0%	\$154,056	\$1,042	162	310	\$322,494
Semillon	197	0%	2%	94%	4%	0%	\$151,201	\$768	26	222	\$170,957
Traminer	85	0%	0%	100%	0%	0%	\$91,598	\$1,072	27	113	\$120,945
Viognier	204	0%	0%	37%	62%	1%	\$312,010	\$1,528	193	398	\$607,512
Other white	24	0%	0%	99%	0%	1%	\$28,580	\$1,205	79	102	\$123,240
White Total	2,436	0%	8%	62%	25%	5%	\$3,185,558	\$1,308	3,549	5,985	\$8,236,438
Grand Total	4,669	0%	4%	38%	33%	25%	\$8,012,101	\$1,716	5,323	9,991	\$16,914,419

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Fleurieu - Other (including Kangaroo Island and Southern Fleurieu)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		14	14	\$15,264
Cabernet Sauvignon	205	0%	0%	83%	6%	11%	\$284,993	\$1,393	8	212	\$295,736
Durif	-	na	na	na	na	na	\$0		1	1	\$1,122
Merlot	64	4%	0%	96%	0%	0%	\$45,753	\$720	5	69	\$49,583
Sangiovese	-	na	na	na	na	na	\$0		12	12	\$13,356
Shiraz	723	1%	0%	89%	4%	6%	\$779,770	\$1,079	76	799	\$861,918
Tempranillo	-	na	na	na	na	na	\$0		3	3	\$3,816
Other red	2	na	na	na	na	na	\$3,600	\$1,800	5	7	\$12,960
Red Total	993	1%	0%	88%	4%	7%	\$1,114,115	\$1,122	124	1,117	\$1,253,756
Chardonnay	640	0%	78%	22%	0%	0%	\$393,781	\$616	3	642	\$395,320
Sauvignon Blanc	371	0%	17%	82%	2%	0%	\$251,009	\$676	174	545	\$368,470
Viognier	-	na	na	na	na	na	\$0		1	1	\$683
Other white	588	0%	13%	84%	2%	0%	\$448,105	\$762	189	778	\$592,286
White Total	1,599	0%	40%	59%	1%	0%	\$1,092,895	\$683	367	1,966	\$1,356,761
Grand Total	2,592	0%	25%	70%	2%	3%	\$2,207,011	\$852	491	3,083	\$2,610,517

Geelong

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		1	1	\$2,233
Cabernet Sauvignon	-	na	na	na	na	na	\$0		7	7	\$12,976
Shiraz	68	0%	0%	43%	0%	57%	\$120,012	\$1,773	124	191	\$339,092
Other red	49	0%	0%	0%	0%	100%	\$105,440	\$2,134	292	342	\$728,861
Red Total	117	0%	0%	25%	0%	75%	\$225,452	\$1,925	424	541	\$1,083,162
Marsanne	-	na	na	na	na	na	\$0		0	0	\$711
Riesling	-	na	na	na	na	na	\$0		24	24	\$42,703
Sauvignon Blanc	47	0%	0%	28%	72%	0%	\$79,095	\$1,692	40	86	\$146,259
Viognier	-	na	na	na	na	na	\$0		3	3	\$5,829
Other white	102	0%	0%	0%	95%	5%	\$185,562	\$1,816	219	321	\$583,105
White Total	149	0%	0%	9%	88%	3%	\$264,656	\$1,777	286	435	\$778,606
Grand Total	266	0%	0%	16%	49%	35%	\$490,108	\$1,842	710	976	\$1,861,768

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Geographe											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	302	0%	81%	19%	0%	0%	\$120,847	\$400	144	447	\$178,504
Merlot	172	0%	95%	5%	0%	0%	\$59,245	\$345	97	269	\$92,676
Petit Verdot	-	na	na	na	na	na	\$0		5	5	\$3,186
Shiraz	270	0%	16%	82%	2%	0%	\$252,118	\$932	145	415	\$386,885
Tempranillo	29	0%	0%	46%	54%	0%	\$41,379	\$1,409	6	35	\$49,275
Other red	70	0%	55%	28%	16%	0%	\$52,430	\$745	20	91	\$67,637
Red Total	844	0%	58%	38%	4%	0%	\$526,018	\$623	417	1,261	\$778,164
Arneis	-	na	na	na	na	na	\$0		3	3	\$1,600
Chardonnay	517	0%	56%	43%	0%	1%	\$317,294	\$614	51	568	\$348,737
Chenin blanc	-	na	na	na	na	na	\$0		12	12	\$7,738
Sauvignon Blanc	479	0%	40%	60%	0%	0%	\$301,983	\$630	90	569	\$358,837
Semillon	547	0%	37%	63%	0%	0%	\$368,401	\$673	55	603	\$405,683
Verdelho	-	na	na	na	na	na	\$0		23	23	\$14,796
Viognier	-	na	na	na	na	na	\$0		1	1	\$608
White Total	1,543	0%	44%	55%	0%	0%	\$987,677	\$640	235	1,779	\$1,137,999
Grand Total	2,387	0%	49%	49%	1%	0%	\$1,513,696	\$634	652	3,040	\$1,916,162

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Goulburn Valley

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		19	19	\$11,769
Durif	-	na	na	na	na	na	\$0		50	50	\$31,010
Grenache	-	na	na	na	na	na	\$0		20	20	\$12,090
Malbec	-	na	na	na	na	na	\$0		1	1	\$742
Mataro	-	na	na	na	na	na	\$0		13	13	\$8,072
Petit Verdot	-	na	na	na	na	na	\$0		77	77	\$47,594
Sangiovese	-	na	na	na	na	na	\$0		94	94	\$57,978
Other red	531	0%	56%	44%	0%	0%	\$327,932	\$618	2,987	3,517	\$2,173,904
Red Total	531	0%	56%	44%	0%	0%	\$327,932	\$618	3,260	3,791	\$2,343,158
Chardonnay	704	0%	11%	89%	0%	0%	\$551,269	\$783	1,425	2,129	\$1,666,519
Marsanne	-	na	na	na	na	na	\$0		406	406	\$309,670
Riesling	-	na	na	na	na	na	\$0		671	671	\$511,648
Traminer	-	na	na	na	na	na	\$0		218	218	\$166,394
Verdelho	-	na	na	na	na	na	\$0		83	83	\$63,392
Other white	447	0%	2%	98%	0%	0%	\$326,495	\$730	1,545	1,993	\$1,455,290
White Total	1,151	0%	8%	92%	0%	0%	\$877,763	\$762	4,349	5,500	\$4,172,911
Grand Total	1,682	0%	23%	77%	0%	0%	\$1,205,695	\$717	7,609	9,291	\$6,516,069

Grampians

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		2	2	\$2,183
Cabernet Sauvignon	123	0%	0%	71%	29%	0%	\$114,495	\$933	115	238	\$222,112
Dolcetto	-	na	na	na	na	na	\$0		2	2	\$1,948
Pinot Noir	-	na	na	na	na	na	\$0		18	18	\$20,026
Shiraz	446	0%	0%	69%	28%	3%	\$503,405	\$1,128	430	876	\$988,070
Other red	6	0%	0%	23%	77%	0%	\$9,468	\$1,664	8	14	\$22,984
Red Total	575	0%	0%	69%	28%	3%	\$627,367	\$1,092	575	1,150	\$1,257,325
Sauvignon Blanc	-	na	na	na	na	na	\$0		5	5	\$5,141
Other white	67	0%	0%	89%	11%	0%	\$74,736	\$1,118	74	141	\$157,585
White Total	67	0%	0%	89%	11%	0%	\$74,736	\$1,118	79	146	\$162,726
Grand Total	642	0%	0%	71%	27%	2%	\$702,103	\$1,094	654	1,296	\$1,420,051

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Great Southern

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		8	8	\$12,515
Cabernet Sauvignon	818	0%	0%	58%	28%	14%	\$1,258,619	\$1,539	416	1,234	\$1,898,977
Grenache	14	0%	0%	0%	100%	0%	\$21,674	\$1,500	-	14	\$21,674
Petit Verdot	-	na	na	na	na	na	\$0		7	7	\$10,784
Sangiovese	-	na	na	na	na	na	\$0		1	1	\$1,422
Shiraz	837	0%	0%	61%	28%	10%	\$1,148,790	\$1,372	1,004	1,841	\$2,525,393
Other red	63	0%	0%	60%	20%	20%	\$123,809	\$1,962	451	514	\$1,008,572
Red Total	1,733	0%	0%	59%	28%	12%	\$2,552,891	\$1,473	1,887	3,620	\$5,479,337
Chardonnay	605	0%	0%	98%	1%	1%	\$624,393	\$1,033	398	1,002	\$1,034,896
Riesling	242	0%	0%	69%	23%	8%	\$316,292	\$1,310	361	603	\$789,679
Sauvignon Blanc	327	0%	0%	98%	2%	0%	\$362,694	\$1,109	536	863	\$957,691
Semillon	333	0%	0%	99%	1%	0%	\$329,238	\$989	258	591	\$584,472
Verdelho	-	na	na	na	na	na	\$0		23	23	\$25,220
Other white	12	0%	43%	0%	57%	0%	\$14,081	\$1,158	9	21	\$24,018
White Total	1,518	0%	0%	93%	5%	2%	\$1,646,696	\$1,085	1,585	3,103	\$3,415,976
Grand Total	3,251	0%	0%	75%	18%	7%	\$4,199,587	\$1,292	3,472	6,723	\$8,895,313

Gundagai

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	1,164	0%	96%	4%	0%	0%	\$545,055	\$468	22	1,186	\$555,360
Shiraz	1,980	0%	97%	3%	0%	0%	\$822,590	\$415	41	2,021	\$839,619
Other red	437	0%	90%	10%	0%	0%	\$215,728	\$494	-	437	\$215,728
Red Total	3,581	0%	96%	4%	0%	0%	\$1,583,373	\$442	63	3,644	\$1,610,707
White Total	709	16%	84%	0%	0%	0%	\$213,101	\$300	11	720	\$216,405
Grand Total	4,290	3%	94%	4%	0%	0%	\$1,796,474	\$419	74	4,364	\$1,827,112

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Heathcote											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		0	0	\$115
Cabernet Sauvignon	390	0%	0%	90%	0%	10%	\$399,760	\$1,026	82	472	\$484,334
Dolcetto	-	na	na	na	na	na	\$0		77	77	\$87,950
Grenache	81	0%	0%	86%	14%	0%	\$104,397	\$1,287	198	279	\$359,540
Lagrein	-	na	na	na	na	na	\$0		2	2	\$1,724
Malbec	-	na	na	na	na	na	\$0		58	58	\$66,284
Mataro	10	0%	0%	0%	100%	0%	\$17,925	\$1,732	74	84	\$145,740
Nero D'Avola	-	na	na	na	na	na	\$0		5	5	\$5,747
Shiraz	2,098	0%	7%	83%	5%	5%	\$2,530,245	\$1,206	1,522	3,620	\$4,365,651
Tempranillo	77	0%	0%	100%	0%	0%	\$86,161	\$1,120	103	179	\$200,967
Other red	291	0%	15%	85%	0%	0%	\$248,604	\$855	314	604	\$516,750
Red Total	2,947	0%	7%	84%	4%	5%	\$3,387,091	\$1,149	2,433	5,380	\$6,234,802
Moscato Giallo	-	na	na	na	na	na	\$0		32	32	\$28,610
Riesling	-	na	na	na	na	na	\$0		3	3	\$2,707
Viognier	-	na	na	na	na	na	\$0		12	12	\$10,716
Other white	169	0%	1%	93%	0%	6%	\$151,483	\$894	1,989	2,159	\$1,929,871
White Total	169	0%	1%	93%	0%	6%	\$151,483	\$894	2,036	2,206	\$1,971,904
Grand Total	3,116	0%	6%	85%	4%	5%	\$3,538,574	\$1,135	4,469	7,586	\$8,206,706

Hilltops											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	426	0%	53%	44%	3%	0%	\$351,795	\$825	220	646	\$533,304
Pinot Noir	-	na	na	na	na	na	\$0		38	38	\$33,702
Shiraz	305	0%	32%	66%	0%	2%	\$270,924	\$887	301	606	\$538,099
Tempranillo	46	0%	0%	75%	25%	0%	\$60,887	\$1,313	-	46	\$60,887
Other red	48	0%	47%	53%	0%	0%	\$47,591	\$988	59	108	\$106,327
Red Total	826	0%	42%	54%	3%	1%	\$731,197	\$885	619	1,445	\$1,272,318
Riesling	-	na	na	na	na	na	\$0		65	65	\$41,161
Semillon	-	na	na	na	na	na	\$0		8	8	\$5,144
Other white	512	20%	8%	72%	0%	0%	\$322,571	\$630	170	681	\$429,623
White Total	512	20%	8%	72%	0%	0%	\$322,571	\$630	243	755	\$475,928
Grand Total	1,338	8%	29%	61%	2%	0%	\$1,053,767	\$788	862	2,200	\$1,748,246

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Hunter (including Hunter Valley and Hunter zone - other)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		10	10	\$14,415
Durif	-	na	na	na	na	na	\$0		5	5	\$7,072
Malbec	-	na	na	na	na	na	\$0		4	4	\$5,567
Petit Verdot	-	na	na	na	na	na	\$0		2	2	\$3,092
Shiraz	172	0%	0%	52%	34%	14%	\$255,524	\$1,485	481	653	\$969,785
Other red	55	0%	2%	43%	54%	0%	\$79,167	\$1,434	114	169	\$242,840
Red Total	227	0%	1%	50%	39%	11%	\$334,691	\$1,472	616	843	\$1,242,772
Chardonnay	194	0%	0%	83%	13%	4%	\$231,464	\$1,196	176	369	\$441,753
Marsanne	-	na	na	na	na	na	\$0		3	3	\$3,535
Muscat a Petit Grains Blanc	12	0%	0%	75%	25%	0%	\$15,993	\$1,280	3	15	\$19,279
Semillon	497	4%	4%	79%	13%	0%	\$560,459	\$1,129	355	851	\$960,684
Verdelho	375	0%	1%	99%	0%	0%	\$399,902	\$1,067	126	501	\$534,137
Other white	50	0%	0%	83%	17%	0%	\$63,851	\$1,275	46	96	\$122,740
White Total	1,127	2%	2%	87%	9%	1%	\$1,271,669	\$1,128	708	1,836	\$2,082,129
Grand Total	1,355	1%	2%	80%	14%	2%	\$1,606,360	\$1,186	1,324	2,679	\$3,324,901

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

King Valley											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	–	na	na	na	na	na	\$0		2	2	\$1,041
Cabernet Sauvignon	423	0%	83%	12%	2%	2%	\$234,901	\$555	218	641	\$355,913
Merlot	1,128	0%	93%	7%	0%	0%	\$425,186	\$377	276	1,403	\$529,104
Pinot Noir	772	0%	0%	90%	10%	0%	\$915,418	\$1,186	380	1,151	\$1,365,501
Sangiovese	45	0%	55%	40%	5%	0%	\$34,474	\$762	130	175	\$133,225
Shiraz	341	0%	89%	9%	0%	2%	\$195,821	\$574	135	476	\$273,063
Tempranillo	74	0%	0%	100%	0%	0%	\$61,261	\$833	128	201	\$167,723
Other red	194	0%	22%	75%	3%	0%	\$199,352	\$1,027	287	481	\$493,754
Red Total	2,977	0%	60%	37%	3%	1%	\$2,066,412	\$694	1,553	4,530	\$3,319,325
Chardonnay	969	0%	29%	69%	2%	0%	\$763,586	\$788	977	1,945	\$1,533,526
Pinot Gris and Pinot Grigio	782	0%	0%	92%	8%	0%	\$828,090	\$1,058	1,277	2,059	\$2,179,657
Riesling	97	0%	83%	14%	2%	0%	\$45,511	\$469	363	460	\$216,112
Sauvignon Blanc	1,172	0%	32%	68%	0%	0%	\$791,878	\$676	551	1,723	\$1,164,280
Traminer	71	0%	50%	50%	0%	0%	\$54,597	\$772	–	71	\$54,597
Other white	662	0%	16%	84%	0%	0%	\$628,465	\$949	1,018	1,681	\$1,594,644
White Total	3,753	0%	23%	74%	2%	0%	\$3,112,127	\$829	4,186	7,939	\$6,742,815
Grand Total	6,729	0%	39%	58%	3%	0%	\$5,178,539	\$770	5,740	12,469	\$10,062,140

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Langhorne Creek

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	11,214	0%	11%	87%	1%	1%	\$8,744,867	\$780	7,065	18,279	\$14,253,915
Dolcetto	73	0%	31%	69%	0%	0%	\$53,318	\$728	-	73	\$53,318
Durif	-	na	na	na	na	na	\$0		165	165	\$133,221
Grenache	153	0%	16%	84%	0%	0%	\$96,888	\$634	1,112	1,265	\$801,732
Malbec	732	0%	0%	92%	0%	8%	\$699,099	\$955	66	798	\$762,206
Merlot	2,165	0%	13%	87%	0%	0%	\$1,430,445	\$661	2,297	4,461	\$2,948,123
Pinot Noir	781	0%	0%	100%	0%	0%	\$552,225	\$707	885	1,666	\$1,178,305
Shiraz	12,121	0%	6%	91%	1%	2%	\$10,401,194	\$858	10,178	22,299	\$19,135,491
Tempranillo	-	na	na	na	na	na	\$0		3	3	\$2,580
Other red	178	0%	13%	85%	0%	2%	\$128,740	\$724	85	262	\$189,990
Red Total	27,417	0%	8%	89%	1%	2%	\$22,106,776	\$806	21,856	49,272	\$39,458,882
Chardonnay	4,543	7%	69%	24%	0%	0%	\$2,326,230	\$512	1,834	6,376	\$3,265,126
Muscat a Petit Grains Blanc	-	na	na	na	na	na	\$0		19	19	\$11,383
Pinot Gris and Pinot Grigio	583	0%	0%	100%	0%	0%	\$547,714	\$939	200	784	\$735,624
Sauvignon Blanc	834	0%	0%	100%	0%	0%	\$608,593	\$729	441	1,275	\$930,022
Traminer	-	na	na	na	na	na	\$0		382	382	\$223,606
Viognier	-	na	na	na	na	na	\$0		25	25	\$14,714
Other white	163	na	na	na	na	na	\$101,172	\$622	1,823	1,985	\$1,234,504
White Total	6,123	5%	51%	43%	0%	0%	\$3,583,708	\$585	4,724	10,847	\$6,414,979
Grand Total	33,540	1%	16%	81%	1%	1%	\$25,690,484	\$766	26,579	60,119	\$45,873,861

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Limestone Coast - Other (Including Mt. Benson, Mt. Gambier, Robe, Limestone Coast - other)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300-\$600)	C (\$600-\$1,500)	B (\$1,500-\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	27	0%	0%	100%	0%	0%	\$26,700	\$1,000	337	364	\$363,860
Cabernet Sauvignon	2,431	0%	2%	96%	0%	2%	\$2,564,188	\$1,055	3,580	6,012	\$6,340,118
Malbec	68	0%	0%	100%	0%	0%	\$68,100	\$1,000	170	238	\$237,750
Mataro	186	0%	0%	100%	0%	0%	\$171,138	\$920	181	367	\$337,483
Merlot	628	0%	29%	71%	0%	0%	\$500,521	\$797	2,048	2,676	\$2,132,581
Petit Verdot	120	0%	0%	100%	0%	0%	\$111,730	\$935	376	496	\$463,665
Pinot Noir	259	0%	0%	100%	0%	0%	\$289,266	\$1,118	311	570	\$637,183
Shiraz	2,801	0%	0%	99%	0%	1%	\$2,954,724	\$1,055	2,811	5,612	\$5,919,892
Tempranillo	-	na	na	na	na	na	\$0		36	36	\$36,756
Other red	59	0%	0%	100%	0%	0%	\$53,208	\$897	7	66	\$59,486
Red Total	6,579	0%	3%	95%	0%	1%	\$6,739,574	\$1,024	9,857	16,436	\$16,528,774
Chardonnay	660	0%	57%	43%	0%	0%	\$393,647	\$597	1,761	2,421	\$1,444,670
Pinot Gris and Pinot Grigio	314	0%	0%	100%	0%	0%	\$290,979	\$928	16	330	\$306,172
Sauvignon Blanc	1,110	0%	13%	87%	0%	0%	\$885,506	\$798	165	1,275	\$1,017,177
Other white	20	0%	0%	100%	0%	0%	\$15,890	\$798	185	205	\$163,912
White Total	2,103	0%	25%	75%	0%	0%	\$1,586,022	\$754	2,128	4,231	\$2,931,931
Grand Total	8,682	0%	8%	91%	0%	1%	\$8,325,596	\$959	11,985	20,667	\$19,460,705

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Lower Murray – Other

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	431	0%	95%	5%	0%	0%	\$158,715	\$369	150	580	\$213,825
Merlot	168	0%	100%	0%	0%	0%	\$59,044	\$351	-	168	\$59,044
Shiraz	923	0%	100%	0%	0%	0%	\$324,097	\$351	175	1,099	\$385,596
Other red	24	na	na	na	na	na	\$8,505	\$350	-	24	\$8,505
Red Total	1,547	0%	99%	1%	0%	0%	\$550,360	\$356	325	1,871	\$666,970
Chardonnay	824	69%	31%	0%	0%	0%	\$233,246	\$283	12	836	\$236,502
Riesling	-	na	na	na	na	na	\$0		33	33	\$9,996
Other white	463	36%	64%	0%	0%	0%	\$159,042	\$344	16	479	\$164,443
White Total	1,287	57%	43%	0%	0%	0%	\$392,287	\$305	60	1,347	\$410,941
Grand Total	2,834	26%	73%	1%	0%	0%	\$942,647	\$333	385	3,219	\$1,077,911

Macedon Ranges

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Malbec	-	na	na	na	na	na	\$0		1	1	\$2,204
Merlot	-	na	na	na	na	na	\$0		1	1	\$1,102
Pinot Noir	58	0%	0%	0%	0%	100%	\$127,062	\$2,204	-	58	\$127,062
Shiraz	-	na	na	na	na	na	\$0		1	1	\$1,102
Tempranillo	-	na	na	na	na	na	\$0		1	1	\$1,543
Red Total	58	0%	0%	0%	0%	100%	\$127,062	\$2,204	3	60	\$133,012
Chardonnay	32	0%	0%	0%	0%	100%	\$72,901	\$2,269	3	35	\$78,696
Other white	3	na	na	na	na	na	\$8,103	\$2,500	1	4	\$10,603
White Total	35	0%	0%	0%	0%	100%	\$81,003	\$2,290	4	39	\$89,298
Grand Total	93	0%	0%	0%	0%	100%	\$208,065	\$2,237	6	99	\$222,310

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Margaret River											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	12	0%	0%	58%	6%	36%	\$20,941	\$1,815	29	41	\$73,771
Cabernet Sauvignon	1,789	0%	0%	39%	32%	28%	\$3,171,608	\$1,773	1,454	3,243	\$5,748,736
Malbec	70	0%	0%	12%	68%	20%	\$118,512	\$1,704	99	169	\$287,293
Mataro	-	na	na	na	na	na	\$0		4	4	\$6,320
Merlot	488	0%	0%	69%	28%	3%	\$650,998	\$1,334	475	963	\$1,285,158
Petit Verdot	21	0%	0%	18%	73%	9%	\$31,355	\$1,517	47	68	\$102,554
Pinot Noir	18	0%	0%	34%	41%	25%	\$28,564	\$1,551	11	30	\$45,875
Shiraz	1,400	0%	0%	70%	28%	2%	\$1,746,100	\$1,248	730	2,130	\$2,656,759
Tempranillo	57	0%	0%	64%	24%	11%	\$75,505	\$1,327	27	84	\$111,048
Other red	14	0%	0%	0%	51%	49%	\$26,205	\$1,843	45	59	\$109,461
Red Total	3,868	0%	0%	54%	31%	15%	\$5,869,787	\$1,517	2,922	6,790	\$10,426,974
Chardonnay	1,452	0%	0%	27%	51%	22%	\$2,415,356	\$1,663	1,431	2,883	\$4,796,280
Chenin blanc	577	0%	4%	96%	0%	0%	\$489,444	\$848	145	721	\$612,100
Marsanne	-	na	na	na	na	na	\$0		6	6	\$7,657
Sauvignon Blanc	2,574	0%	0%	84%	14%	1%	\$2,918,403	\$1,134	1,206	3,780	\$4,285,595
Semillon	2,648	0%	1%	93%	5%	1%	\$2,830,785	\$1,069	1,161	3,809	\$4,071,731
Verdelho	50	0%	0%	100%	0%	0%	\$54,373	\$1,078	23	74	\$79,375
Viognier	-	na	na	na	na	na	\$0		9	9	\$10,324
Other white	69	0%	0%	52%	36%	12%	\$104,502	\$1,506	80	150	\$225,586
White Total	7,371	0%	1%	77%	17%	5%	\$8,812,863	\$1,196	4,061	11,432	\$14,088,648
Grand Total	11,239	0%	0%	69%	22%	9%	\$14,682,651	\$1,306	6,983	18,222	\$24,515,622

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

McLaren Vale

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Barbera	43	0%	0%	0%	100%	0%	\$68,352	\$1,573	5	49	\$76,435
Cabernet Franc	59	0%	0%	93%	5%	2%	\$70,520	\$1,196	5	64	\$76,646
Cabernet Sauvignon	4,142	0%	0%	67%	22%	12%	\$6,334,622	\$1,529	3,213	7,355	\$11,248,232
Grenache	1,018	0%	1%	44%	31%	23%	\$1,648,753	\$1,620	789	1,806	\$2,926,278
Malbec	22	0%	0%	94%	5%	1%	\$28,301	\$1,288	31	53	\$68,352
Mataro	300	0%	0%	31%	45%	24%	\$494,572	\$1,650	168	468	\$772,415
Merlot	670	0%	0%	86%	14%	0%	\$650,740	\$972	513	1,183	\$1,149,388
Nero D'Avola	19	0%	0%	32%	58%	11%	\$31,881	\$1,718	45	64	\$109,071
Petit Verdot	122	0%	0%	90%	9%	1%	\$116,601	\$955	136	258	\$246,467
Pinot Noir	342	0%	1%	99%	0%	0%	\$285,714	\$834	38	380	\$317,334
Sangiovese	139	0%	0%	28%	72%	0%	\$207,232	\$1,489	232	371	\$552,571
Shiraz	15,498	0%	1%	22%	50%	27%	\$27,942,907	\$1,803	8,631	24,129	\$43,503,830
Tempranillo	208	0%	0%	26%	50%	24%	\$365,457	\$1,755	98	307	\$538,174
Other red	160	0%	0%	6%	35%	59%	\$315,861	\$1,978	184	343	\$679,277
Red Total	22,742	0%	1%	35%	42%	23%	\$38,561,513	\$1,696	14,088	36,830	\$62,264,470
Chardonnay	1,981	2%	51%	46%	1%	0%	\$1,362,153	\$688	466	2,448	\$1,682,876
Chenin blanc	53	0%	0%	100%	0%	0%	\$57,838	\$1,100	39	92	\$101,255
Marsanne	47	0%	0%	100%	0%	0%	\$47,901	\$1,014	34	81	\$81,972
Muscat a Petit Grains blanc	52	0%	0%	33%	67%	0%	\$69,102	\$1,330	3	55	\$73,572
Palomino and Pedro Ximenes	-	na	na	na	na	na	\$0		33	33	\$27,007
Riesling	100	0%	0%	100%	0%	0%	\$109,100	\$1,091	35	135	\$147,055
Sauvignon blanc	159	0%	23%	77%	0%	0%	\$115,940	\$729	194	353	\$257,469
Semillon	40	0%	34%	65%	0%	2%	\$26,630	\$661	175	215	\$142,309
Verdelho	68	0%	0%	100%	0%	0%	\$93,220	\$1,367	11	79	\$108,396
Viognier	178	0%	8%	80%	7%	5%	\$198,760	\$1,117	113	291	\$324,927
Other white	195	0%	0%	42%	57%	1%	\$254,257	\$1,302	189	384	\$500,357
White Total	2,874	2%	37%	54%	6%	0%	\$2,334,900	\$812	1,293	4,167	\$3,447,194
Grand Total	25,616	0%	5%	37%	38%	20%	\$40,896,413	\$1,597	15,381	40,997	\$65,711,664

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Murray Darling – Swan Hill

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	30,120	14%	85%	2%	0%	0%	\$9,977,914	\$331	8,470	38,590	\$12,783,644
Dolcetto	-	na	na	na	na	na	\$0		158	158	\$51,969
Grenache	260	63%	37%	0%	0%	0%	\$73,484	\$283	94	354	\$100,158
Mataro	-	na	na	na	na	na	\$0		86	86	\$28,167
Merlot	14,177	16%	84%	0%	0%	0%	\$4,543,683	\$321	12,597	26,773	\$8,580,913
Petit Verdot	1,041	45%	55%	0%	0%	0%	\$329,041	\$316	1,004	2,045	\$646,374
Pinot Noir	3,781	11%	89%	0%	0%	0%	\$1,305,853	\$345	2,234	6,015	\$2,077,468
Ruby Cabernet	335	23%	77%	0%	0%	0%	\$100,724	\$300	3,800	4,135	\$1,242,036
Sangiovese	326	0%	82%	18%	0%	0%	\$138,124	\$423	298	624	\$264,068
Shiraz	48,095	11%	88%	1%	0%	0%	\$15,398,288	\$320	14,696	62,791	\$20,103,598
Tarrango	-	na	na	na	na	na	\$0		81	81	\$26,515
Tempranillo	807	13%	87%	0%	0%	0%	\$319,126	\$396	2,315	3,122	\$1,234,971
Other red	1,784	0%	74%	26%	0%	0%	\$973,827	\$546	2,198	3,982	\$2,173,515
Red Total	100,726	13%	86%	1%	0%	0%	\$33,160,064	\$329	48,030	148,756	\$49,313,397
Chardonnay	72,623	85%	13%	2%	0%	0%	\$20,526,294	\$283	28,180	100,803	\$28,491,216
Colombard	9,515	92%	8%	0%	0%	0%	\$2,129,300	\$224	4,666	14,181	\$3,173,470
Moscato Giallo	1,469	97%	3%	0%	0%	0%	\$390,554	\$266	133	1,601	\$425,855
Muscat a Petit Grains Blanc	823	39%	59%	2%	0%	0%	\$260,973	\$317	1,512	2,335	\$740,129
Muscat Gordo Blanco	13,167	72%	28%	0%	0%	0%	\$3,039,814	\$231	4,418	17,585	\$4,059,699
Pinot Gris and Pinot Grigio	11,763	0%	99%	1%	0%	0%	\$5,699,398	\$485	15,320	27,083	\$13,122,356
Riesling	349	0%	100%	0%	0%	0%	\$152,137	\$436	1,105	1,454	\$633,336
Sauvignon Blanc	18,677	1%	99%	0%	0%	0%	\$6,491,567	\$348	11,623	30,300	\$10,531,485
Semillon	5,795	100%	0%	0%	0%	0%	\$1,272,585	\$220	6,352	12,147	\$2,667,438
Viognier	1,178	59%	41%	0%	0%	0%	\$356,174	\$302	720	1,898	\$573,941
Other white	1,593	23%	70%	6%	0%	0%	\$631,737	\$397	8,361	9,955	\$3,947,312
White Total	136,952	65%	34%	1%	0%	0%	\$40,950,535	\$299	82,390	219,342	\$68,366,239
Grand Total	237,678	43%	56%	1%	0%	0%	\$74,110,599	\$312	130,419	368,098	\$117,679,635

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Morningside Peninsula											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	-	na	na	na	na	na	\$0		3	3	\$7,763
Merlot	-	na	na	na	na	na	\$0		2	2	\$4,727
Pinot Noir	292	0%	0%	0%	3%	97%	\$814,505	\$2,788	1,028	1,320	\$3,679,691
Other red	11	0%	0%	0%	0%	100%	\$27,283	\$2,585	55	65	\$169,243
Red Total	303	0%	0%	0%	3%	97%	\$841,788	\$2,780	1,087	1,390	\$3,861,424
Chardonnay	267	0%	0%	0%	0%	100%	\$661,631	\$2,474	686	954	\$2,359,319
Pinot Gris and Pinot Grigio	184	0%	0%	0%	0%	100%	\$430,451	\$2,344	228	412	\$965,804
Traminer	-	na	na	na	na	na	\$0		1	1	\$2,186
Viognier	-	na	na	na	na	na	\$0		3	3	\$6,851
Other white	10	0%	0%	0%	0%	100%	\$28,305	\$2,795	54	64	\$179,946
White Total	461	0%	0%	0%	0%	100%	\$1,120,387	\$2,429	973	1,434	\$3,514,106
Grand Total	764	0%	0%	0%	1%	99%	\$1,962,175	\$2,568	2,060	2,824	\$7,375,530

Mudgee											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Shiraz	40	0%	0%	81%	19%	0%	\$46,953	\$1,176	457	497	\$583,762
Other red	365	0%	0%	96%	4%	0%	\$253,112	\$694	295	660	\$457,853
Red Total	405	0%	0%	95%	5%	0%	\$300,065	\$742	752	1,156	\$1,041,615
Chardonnay	-	na	na	na	na	na	\$0		389	389	\$545,104
Marsanne	-	na	na	na	na	na	\$0		2	2	\$2,100
Pinot Gris and Pinot Grigio	-	na	na	na	na	na	\$0		133	133	\$185,920
Riesling	-	na	na	na	na	na	\$0		3	3	\$3,780
Semillon	-	na	na	na	na	na	\$0		5	5	\$7,560
Traminer	-	na	na	na	na	na	\$0		71	71	\$99,960
Other white	1	na	na	na	na	na	\$1,763	\$1,400	3	4	\$5,543
White Total	1	na	na	na	na	na	\$1,763	\$1,400	606	607	\$849,967
Grand Total	406	0%	0%	95%	5%	0%	\$301,828	\$744	1,357	1,763	\$1,891,581

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Orange											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		15	15	\$14,740
Cabernet Sauvignon	130	0%	0%	100%	0%	0%	\$149,679	\$1,148	549	680	\$780,584
Grenache	-	na	na	na	na	na	\$0		45	45	\$43,452
Malbec	-	na	na	na	na	na	\$0		76	76	\$74,017
Merlot	272	0%	47%	53%	0%	0%	\$207,438	\$763	353	625	\$476,873
Petit Verdot	-	na	na	na	na	na	\$0		11	11	\$10,483
Pinot Noir	24	0%	0%	0%	51%	49%	\$44,209	\$1,869	34	58	\$108,656
Shiraz	569	0%	24%	72%	3%	0%	\$552,722	\$971	1,070	1,639	\$1,591,459
Tempranillo	13	0%	0%	61%	39%	0%	\$19,416	\$1,511	10	22	\$33,997
Other red	22	0%	0%	49%	51%	0%	\$31,882	\$1,470	43	64	\$94,369
Red Total	1,030	0%	26%	68%	5%	1%	\$1,005,347	\$976	2,205	3,235	\$3,228,632
Chardonnay	648	0%	15%	79%	5%	0%	\$549,638	\$848	550	1,198	\$1,016,345
Pinot Gris and Pinot Grigio	72	0%	0%	83%	17%	0%	\$93,494	\$1,305	175	247	\$321,588
Riesling	24	0%	0%	33%	67%	0%	\$24,905	\$1,019	94	119	\$121,015
Sauvignon Blanc	154	0%	0%	68%	32%	0%	\$210,588	\$1,365	452	606	\$827,560
Semillon	-	na	na	na	na	na	\$0		27	27	\$26,885
Other white	97	0%	0%	93%	7%	0%	\$111,540	\$1,155	58	154	\$178,494
White Total	995	0%	10%	78%	12%	0%	\$990,164	\$995	1,356	2,351	\$2,491,886
Grand Total	2,025	0%	18%	73%	8%	1%	\$1,995,511	\$986	3,562	5,586	\$5,720,518

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Padthaway											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	69	0%	0%	100%	0%	0%	\$45,322	\$661	-	69	\$45,322
Cabernet Sauvignon	5,824	0%	1%	95%	2%	1%	\$6,220,199	\$1,068	2,132	7,956	\$8,497,120
Malbec	249	0%	0%	100%	0%	0%	\$249,350	\$1,000	660	909	\$909,060
Merlot	1,328	0%	50%	50%	0%	0%	\$792,267	\$596	1,016	2,345	\$1,398,436
Pinot Noir	1,026	0%	2%	98%	0%	0%	\$847,280	\$826	350	1,376	\$1,136,182
Sangiovese	-	na	na	na	na	na	\$0		48	48	\$48,761
Shiraz	7,088	0%	1%	96%	2%	1%	\$7,677,207	\$1,083	4,210	11,298	\$12,237,625
Tempranillo	-	na	na	na	na	na	\$0		9	9	\$8,889
Other red	-	na	na	na	na	na	\$0		5	5	\$5,384
Red Total	15,585	0%	5%	92%	2%	1%	\$15,831,625	\$1,016	8,430	24,015	\$24,286,777
Arneis	-	na	na	na	na	na	\$0		11	11	\$7,361
Chardonnay	8,503	2%	68%	29%	0%	0%	\$4,474,882	\$526	4,322	12,824	\$6,749,384
Pinot Gris and Pinot Grigio	2,633	0%	0%	100%	0%	0%	\$2,629,533	\$999	515	3,148	\$3,144,342
Riesling	350	0%	15%	85%	0%	0%	\$324,480	\$927	2,072	2,422	\$2,244,210
Sauvignon Blanc	1,303	0%	0%	100%	0%	0%	\$1,024,416	\$786	114	1,417	\$1,114,196
Traminer	181	0%	0%	100%	0%	0%	\$117,559	\$650	234	414	\$269,412
Verdelho	-	na	na	na	na	na	\$0		281	281	\$186,006
Viognier	98	0%	0%	100%	0%	0%	\$98,030	\$1,000	239	337	\$337,030
Other white	46	na	na	na	na	na	\$11,430	\$250	6	52	\$13,050
White Total	13,113	2%	45%	54%	0%	0%	\$8,680,330	\$662	7,794	20,907	\$14,064,992
Grand Total	28,698	1%	23%	74%	1%	1%	\$24,511,955	\$854	16,225	44,922	\$38,351,769

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Pemberton											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		5	5	\$7,527
Malbec	-	na	na	na	na	na	\$0		12	12	\$18,827
Merlot	-	na	na	na	na	na	\$0		104	104	\$170,685
Petit Verdot	-	na	na	na	na	na	\$0		3	3	\$5,402
Pinot Noir	51	0%	0%	39%	50%	11%	\$73,763	\$1,439	73	124	\$178,572
Other red	13	0%	0%	0%	43%	57%	\$31,749	\$2,408	94	107	\$258,505
Red Total	64	0%	0%	31%	49%	20%	\$105,512	\$1,637	291	355	\$639,520
Arneis	-	na	na	na	na	na	\$0		0	0	\$224
Chardonnay	460	0%	0%	69%	20%	10%	\$634,179	\$1,378	187	648	\$892,116
Sauvignon Blanc	674	0%	0%	82%	18%	0%	\$791,175	\$1,173	547	1,221	\$1,432,575
Verdelho	-	na	na	na	na	na	\$0		5	5	\$6,724
Other white	90	0%	0%	77%	23%	0%	\$99,690	\$1,106	157	248	\$273,772
White Total	1,225	0%	0%	77%	19%	4%	\$1,525,044	\$1,245	897	2,122	\$2,605,411
Grand Total	1,289	0%	0%	75%	21%	5%	\$1,630,556	\$1,265	1,188	2,477	\$3,244,931

Pyrenees											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Barbera	-	na	na	na	na	na	\$0		1	1	\$1,073
Cabernet Franc	-	na	na	na	na	na	\$0		7	7	\$14,914
Malbec	-	na	na	na	na	na	\$0		4	4	\$8,097
Mataro	-	na	na	na	na	na	\$0		2	2	\$4,271
Merlot	-	na	na	na	na	na	\$0		78	78	\$160,928
Shiraz	61	0%	0%	13%	28%	59%	\$127,197	\$2,096	270	331	\$694,058
Other red	22	0%	0%	27%	0%	73%	\$43,062	\$1,972	407	429	\$845,023
Red Total	83	0%	0%	17%	21%	63%	\$170,259	\$2,063	769	851	\$1,728,364
Pinot Gris and Pinot Grigio	-	na	na	na	na	na	\$0		2	2	\$1,550
Sauvignon Blanc	-	na	na	na	na	na	\$0		112	112	\$111,510
Semillon	-	na	na	na	na	na	\$0		8	8	\$7,950
Traminer	-	na	na	na	na	na	\$0		0	0	\$380
Trebbiano	-	na	na	na	na	na	\$0		1	1	\$875
Viognier	-	na	na	na	na	na	\$0		29	29	\$29,090
Other white	4	na	na	na	na	na	\$4,000	\$1,000	395	399	\$399,050
White Total	4	na	na	na	na	na	\$4,000	\$1,000	546	550	\$550,405
Grand Total	87	0%	0%	21%	20%	60%	\$174,259	\$2,014	1,315	1,402	\$2,278,769

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Queensland (including Granite Belt, South Burnett, Queensland - other)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Durif	-	na	na	na	na	na	\$0		7	7	\$10,343
Pinot Noir	-	na	na	na	na	na	\$0		9	9	\$14,030
Sangiovese	-	na	na	na	na	na	\$0		5	5	\$6,745
Shiraz	7	0%	0%	100%	0%	0%	\$8,019	\$1,230	125	131	\$161,580
Other red	1,106	0%	0%	0%	100%	0%	\$1,660,329	\$1,501	222	1,329	\$1,993,579
Red Total	1,113	0%	0%	1%	99%	0%	\$1,668,348	\$1,499	368	1,481	\$2,186,278
Arneis	-	na	na	na	na	na	\$0		0	0	\$94
Muscat a Petit Grains Blanc	-	na	na	na	na	na	\$0		31	31	\$29,211
Verdelho	7	0%	0%	23%	77%	0%	\$10,466	\$1,512	88	95	\$143,006
Viognier	6	0%	0%	49%	51%	0%	\$9,013	\$1,400	50	57	\$79,592
Other white	38	0%	0%	89%	11%	0%	\$28,315	\$753	213	251	\$188,883
White Total	51	0%	0%	75%	25%	0%	\$47,795	\$938	383	433	\$440,786
Grand Total	1,164	0%	0%	4%	96%	0%	\$1,716,143	\$1,474	750	1,914	\$2,627,063

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Riverina											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	14,071	19%	77%	4%	0%	0%	\$5,176,260	\$368	6,709	20,780	\$7,644,255
Durif	3,713	1%	92%	7%	0%	0%	\$1,582,721	\$426	519	4,233	\$1,804,090
Lagrein	-	na	na	na	na	na	\$0		82	82	\$29,347
Mataro	240	77%	23%	0%	0%	0%	\$56,671	\$236	30	271	\$63,806
Merlot	14,270	18%	79%	3%	0%	0%	\$5,122,140	\$359	4,725	18,995	\$6,818,256
Muscat a Petit Grains Rouge/Rose	285	37%	63%	0%	0%	0%	\$93,874	\$329	447	732	\$241,181
Petit Verdot	1,822	75%	25%	0%	0%	0%	\$462,854	\$254	680	2,501	\$635,561
Pinot Noir	3,465	0%	100%	0%	0%	0%	\$1,455,575	\$420	835	4,300	\$1,806,313
Ruby Cabernet	4,658	45%	55%	0%	0%	0%	\$1,484,440	\$319	908	5,565	\$1,773,778
Sangiovese	216	68%	32%	0%	0%	0%	\$56,744	\$263	133	349	\$91,737
Shiraz	45,429	38%	60%	3%	0%	0%	\$16,184,893	\$356	8,170	53,599	\$19,095,535
Other red	1,822	7%	92%	1%	0%	0%	\$672,749	\$369	2,782	4,603	\$1,700,205
Red Total	89,990	30%	68%	3%	0%	0%	\$32,348,921	\$359	26,020	116,010	\$41,704,065
Arneis	-	na	na	na	na	na	\$0		60	60	\$17,246
Chardonnay	47,400	44%	56%	0%	0%	0%	\$13,490,361	\$285	14,229	61,630	\$17,540,094
Colombard	5,664	100%	0%	0%	0%	0%	\$1,040,432	\$184	814	6,479	\$1,189,993
Marsanne	724	37%	63%	0%	0%	0%	\$233,235	\$322	152	876	\$282,180
Muscadelle	-	na	na	na	na	na	\$0		25	25	\$7,318
Muscat a Petit Grains Blanc	8,330	32%	68%	0%	0%	0%	\$2,195,179	\$264	3,163	11,493	\$3,028,718
Muscat Gordo Blanco	4,074	92%	8%	0%	0%	0%	\$967,520	\$238	932	5,006	\$1,188,927
Pinot Gris and Pinot Grigio	13,964	4%	96%	0%	0%	0%	\$5,986,834	\$429	3,539	17,503	\$7,503,908
Riesling	1,574	75%	25%	0%	0%	0%	\$337,828	\$215	844	2,418	\$519,117
Sauvignon Blanc	8,633	2%	98%	0%	0%	0%	\$3,190,400	\$370	3,092	11,725	\$4,332,921
Semillon	18,761	92%	8%	0%	0%	0%	\$3,997,892	\$213	4,912	23,673	\$5,044,722
Traminer	5,282	63%	37%	0%	0%	0%	\$1,343,804	\$254	2,028	7,310	\$1,859,679
Trebbiano	270	45%	55%	0%	0%	0%	\$68,515	\$254	25	295	\$74,959
Verdelho	1,946	100%	0%	0%	0%	0%	\$356,507	\$183	2,097	4,043	\$740,721
Viognier	1,380	100%	0%	0%	0%	0%	\$341,634	\$248	212	1,592	\$394,148
Other white	3,442	7%	93%	0%	0%	0%	\$1,496,947	\$435	1,483	4,925	\$2,141,788
White Total	121,445	49%	51%	0%	0%	0%	\$35,047,087	\$289	37,608	159,053	\$45,866,440
Grand Total	211,435	41%	58%	1%	0%	0%	\$67,396,008	\$319	63,628	275,063	\$87,570,505

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Riverland											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	49,487	0%	99%	0%	0%	0%	\$17,153,677	\$347	14,729	64,216	\$22,259,096
Durif	243	8%	92%	0%	0%	0%	\$96,679	\$398	6	248	\$98,882
Grenache	3,568	78%	22%	0%	0%	0%	\$1,004,691	\$282	822	4,390	\$1,236,107
Lagrein	44	14%	65%	21%	0%	0%	\$22,678	\$511	-	44	\$22,678
Malbec	196	100%	0%	0%	0%	0%	\$52,942	\$270	107	303	\$81,869
Mataro	1,881	66%	34%	0%	0%	0%	\$590,717	\$314	240	2,121	\$666,136
Merlot	18,744	1%	99%	0%	0%	0%	\$6,719,814	\$358	6,693	25,437	\$9,119,172
Muscat a Petit Grains Rouge/Rose	172	0%	100%	0%	0%	0%	\$69,422	\$404	-	172	\$69,422
Petit Verdot	7,382	15%	84%	0%	0%	0%	\$2,505,578	\$339	4,450	11,832	\$4,016,000
Pinot Noir	7,113	18%	82%	0%	0%	0%	\$2,569,697	\$361	1,135	8,249	\$2,979,741
Ruby Cabernet	1,498	18%	82%	0%	0%	0%	\$552,398	\$369	1,641	3,140	\$1,157,432
Sangiovese	44	100%	0%	0%	0%	0%	\$8,800	\$200	319	363	\$72,626
Shiraz	88,791	0%	99%	1%	0%	0%	\$29,842,637	\$336	23,051	111,842	\$37,589,994
Tempranillo	445	14%	86%	0%	0%	0%	\$154,851	\$348	216	660	\$229,915
Other red	493	60%	14%	26%	0%	0%	\$193,200	\$392	412	905	\$354,649
Red Total	180,102	4%	95%	0%	0%	0%	\$61,537,779	\$342	53,820	233,923	\$79,953,719
Chardonnay	106,159	84%	16%	0%	0%	0%	\$31,236,661	\$294	14,207	120,366	\$35,417,027
Chenin Blanc	1,915	100%	0%	0%	0%	0%	\$392,229	\$205	-	1,915	\$392,229
Colombard	23,824	100%	0%	0%	0%	0%	\$4,845,484	\$203	2,559	26,384	\$5,366,034
Doradillo	79	100%	0%	0%	0%	0%	\$16,908	\$215	949	1,028	\$220,915
Muscadelle	-	na	na	na	na	na	\$0		22	22	\$6,107
Muscat a Petit Grains Blanc	3,989	9%	91%	0%	0%	0%	\$1,194,017	\$299	916	4,905	\$1,468,299
Muscat Gordo Blanco	23,192	96%	4%	0%	0%	0%	\$4,910,765	\$212	3,689	26,882	\$5,691,990
Pinot Gris and Pinot Grigio	1,735	0%	100%	0%	0%	0%	\$833,341	\$480	467	2,202	\$1,057,481
Riesling	2,384	10%	90%	0%	0%	0%	\$775,140	\$325	750	3,134	\$1,018,987
Sauvignon Blanc	13,072	1%	98%	0%	0%	0%	\$4,551,354	\$348	4,182	17,254	\$6,007,554
Semillon	4,826	89%	10%	0%	0%	0%	\$1,216,312	\$252	5,081	9,907	\$2,497,002
Sultana	244	100%	0%	0%	0%	0%	\$52,546	\$215	-	244	\$52,546
Traminer	2,344	29%	54%	18%	0%	0%	\$1,075,261	\$459	569	2,913	\$1,336,334
Verdelho	2,381	52%	39%	9%	0%	0%	\$907,755	\$381	60	2,440	\$930,585
Viognier	1,242	44%	41%	16%	0%	0%	\$477,253	\$384	425	1,667	\$640,549
Other white	1,260	44%	56%	1%	0%	0%	\$408,959	\$325	544	1,804	\$585,633
White Total	188,645	77%	22%	0%	0%	0%	\$52,893,985	\$280	34,421	223,066	\$62,689,274
Grand Total	368,747	42%	58%	0%	0%	0%	\$114,431,764	\$310	88,241	456,988	\$142,642,992

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Rutherglen											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		14	14	\$15,327
Durif	158	0%	0%	60%	40%	0%	\$175,501	\$1,109	140	298	\$330,402
Grenache	-	na	na	na	na	na	\$0		9	9	\$10,002
Malbec	-	na	na	na	na	na	\$0		13	13	\$14,192
Merlot	-	na	na	na	na	na	\$0		35	35	\$38,445
Petit Verdot	-	na	na	na	na	na	\$0		4	4	\$3,967
Pinot Noir	-	na	na	na	na	na	\$0		6	6	\$6,395
Ruby Cabernet	-	na	na	na	na	na	\$0		11	11	\$12,475
Shiraz	185	0%	0%	100%	0%	0%	\$205,242	\$1,109	286	471	\$522,654
Tempranillo	-	na	na	na	na	na	\$0		9	9	\$9,557
Other red	21	0%	0%	100%	0%	0%	\$18,235	\$857	183	204	\$174,788
Red Total	365	0%	0%	83%	17%	0%	\$398,978	\$1,094	709	1,074	\$1,138,206
Chenin blanc	-	na	na	na	na	na	\$0		1	1	\$1,788
Marsanne	-	na	na	na	na	na	\$0		35	35	\$49,428
Muscat a Petit Grains Blanc	87	0%	0%	6%	86%	8%	\$132,962	\$1,531	167	254	\$388,783
Palomino and Pedro Ximenes	-	na	na	na	na	na	\$0		20	20	\$28,961
Riesling	-	na	na	na	na	na	\$0		31	31	\$44,771
Semillon	-	na	na	na	na	na	\$0		32	32	\$46,101
Traminer	-	na	na	na	na	na	\$0		10	10	\$14,642
Trebbiano	-	na	na	na	na	na	\$0		33	33	\$47,153
Viognier	-	na	na	na	na	na	\$0		12	12	\$17,170
Other white	33	0%	2%	41%	58%	0%	\$38,038	\$1,164	148	181	\$210,865
White Total	120	0%	0%	15%	78%	6%	\$171,000	\$1,431	490	610	\$849,663
Grand Total	484	0%	0%	66%	32%	2%	\$569,977	\$1,177	1,200	1,684	\$1,987,870

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

South Australia – other (including Far North – other, Southern Flinders Ranges, The Peninsulas, Mount Lofty Ranges – other, Lower Murray – other)

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	546	0%	75%	9%	12%	4%	\$361,175	\$661	216	762	\$503,777
Merlot	249	0%	68%	32%	0%	0%	\$152,108	\$612	29	277	\$169,539
Petit Verdot	-	na	na	na	na	na	\$0		8	8	\$5,433
Sangiovese	-	na	na	na	na	na	\$0		30	30	\$21,731
Shiraz	1,697	0%	54%	34%	10%	1%	\$1,300,460	\$767	552	2,248	\$1,723,245
Other red	24	na	na	na	na	na	\$8,505	\$350	-	24	\$8,505
Red Total	2,516	0%	61%	28%	9%	2%	\$1,822,247	\$724	833	3,349	\$2,432,229
Chardonnay	824	69%	31%	0%	0%	0%	\$233,246	\$283	15	839	\$237,480
Riesling	-	na	na	na	na	na	\$0		33	33	\$9,996
Viognier	-	na	na	na	na	na	\$0		9	9	\$2,880
Other white	463	36%	64%	0%	0%	0%	\$159,042	\$344	16	479	\$164,443
White Total	1,287	57%	43%	0%	0%	0%	\$392,287	\$305	73	1,360	\$414,798
Grand Total	3,803	19%	55%	19%	6%	1%	\$2,214,535	\$582	906	4,709	\$2,847,027

Tasmania

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		8	8	\$23,640
Cabernet Sauvignon	-	na	na	na	na	na	\$0		81	81	\$234,748
Merlot	-	na	na	na	na	na	\$0		41	41	\$119,557
Petit Verdot	-	na	na	na	na	na	\$0		3	3	\$8,418
Pinot Noir	962	0%	0%	0%	0%	100%	\$2,821,681	\$2,934	2,792	3,754	\$11,012,082
Tempranillo	-	na	na	na	na	na	\$0		2	2	\$5,115
Other red	26	0%	0%	0%	95%	5%	\$44,845	\$1,748	61	87	\$152,096
Red Total	988	0%	0%	0%	2%	98%	\$2,866,526	\$2,903	2,988	3,976	\$11,555,657
Arneis	-	na	na	na	na	na	\$0		5	5	\$14,099
Chardonnay	1,198	0%	0%	0%	2%	97%	\$3,061,794	\$2,557	1,736	2,933	\$7,499,214
Pinot Gris and Pinot Grigio	88	0%	0%	0%	20%	80%	\$219,486	\$2,491	568	656	\$1,634,845
Riesling	101	0%	0%	0%	7%	93%	\$281,287	\$2,791	356	456	\$1,274,122
Sauvignon Blanc	206	0%	0%	0%	0%	100%	\$555,833	\$2,693	725	931	\$2,507,977
Semillon	-	na	na	na	na	na	\$0		1	1	\$1,292
Other white	4	na	na	na	na	na	\$8,980	\$2,000	56	60	\$120,002
White Total	1,597	0%	0%	0%	3%	97%	\$4,127,380	\$2,584	3,446	5,043	\$13,051,550
Grand Total	2,585	0%	0%	0%	3%	97%	\$6,993,906	\$2,706	6,434	9,018	\$24,607,207

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Tumbarumba											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Pinot Noir	302	0%	0%	23%	69%	7%	\$498,339	\$1,652	-	302	\$498,339
Other red	16	na	na	na	na	na	\$33,572	\$2,090	-	16	\$33,572
Red Total	318	0%	0%	22%	68%	10%	\$531,911	\$1,675	-	318	\$531,911
Chardonnay	780	0%	0%	51%	30%	18%	\$1,205,185	\$1,546	-	780	\$1,205,185
Other white	123	0%	0%	78%	22%	0%	\$152,459	\$1,238	-	123	\$152,459
White Total	903	0%	0%	55%	29%	16%	\$1,357,644	\$1,504	-	903	\$1,357,644
Grand Total	1,220	0%	0%	46%	39%	14%	\$1,889,556	\$1,548	-	1,220	\$1,889,556

Upper Goulburn											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	-	na	na	na	na	na	\$0		1	1	\$1,152
Pinot Noir	155	0%	0%	80%	3%	17%	\$222,817	\$1,435	-	155	\$222,817
Other red	3	0%	0%	25%	75%	0%	\$5,440	\$1,700	5	8	\$14,345
Red Total	158	0%	0%	79%	4%	16%	\$228,257	\$1,440	6	165	\$238,314
Traminer	-	na	na	na	na	na	\$0		6	6	\$7,864
Other white	92	0%	0%	95%	5%	0%	\$117,962	\$1,289	3	94	\$121,327
White Total	92	0%	0%	95%	5%	0%	\$117,962	\$1,289	9	100	\$129,191
Grand Total	250	0%	0%	85%	5%	10%	\$346,219	\$1,385	15	265	\$367,505

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Wrattonbully											
Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Sauvignon	3,995	0%	4%	85%	6%	6%	\$4,824,270	\$1,208	4,152	8,147	\$9,838,063
Malbec	51	0%	0%	100%	0%	0%	\$52,627	\$1,038	-	51	\$52,627
Merlot	1,001	0%	38%	47%	15%	0%	\$761,537	\$761	1,668	2,669	\$2,030,095
Pinot Noir	212	0%	17%	83%	0%	0%	\$161,333	\$761	944	1,156	\$879,964
Sangiovese	-	na	na	na	na	na	\$0		63	63	\$66,785
Shiraz	3,133	0%	2%	90%	6%	2%	\$3,055,562	\$975	2,577	5,710	\$5,568,709
Tempranillo	52	0%	0%	100%	0%	0%	\$68,120	\$1,300	-	52	\$68,120
Other red	17	na	na	na	na	na	\$17,591	\$1,054	26	42	\$44,635
Red Total	8,461	0%	8%	82%	7%	3%	\$8,941,039	\$1,057	9,430	17,891	\$18,548,999
Chardonnay	1,509	0%	38%	62%	0%	0%	\$937,013	\$621	1,131	2,640	\$1,639,017
Pinot Gris and Pinot Grigio	468	0%	0%	100%	0%	0%	\$463,403	\$989	1,469	1,937	\$1,916,350
Sauvignon blanc	341	0%	0%	100%	0%	0%	\$174,006	\$510	474	815	\$415,957
Semillon	-	na	na	na	na	na	\$0		64	64	\$42,889
Other white	131	0%	84%	16%	0%	0%	\$68,870	\$524	128	260	\$136,246
White Total	2,450	0%	28%	72%	0%	0%	\$1,643,293	\$671	3,266	5,716	\$4,150,459
Grand Total	10,911	0%	12%	80%	5%	3%	\$10,584,331	\$970	12,695	23,606	\$22,699,457

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Yarra Valley

Variety	Tonnes purchased	E ¹ (less than \$300)	D (\$300–\$600)	C (\$600–\$1,500)	B (\$1,500–\$2,000)	A (above \$2,000)	Total value purchased	Calc avg. purch. value per tonne	Winery grown fruit	Total crushed ²	Est total value ALL grapes
Cabernet Franc	-	na	na	na	na	na	\$0		4	4	\$6,856
Cabernet Sauvignon	31	0%	0%	38%	32%	29%	\$49,250	\$1,573	343	374	\$588,674
Merlot	52	0%	0%	52%	5%	42%	\$68,868	\$1,320	122	174	\$229,695
Petit Verdot	-	na	na	na	na	na	\$0		1	1	\$1,219
Pinot Noir	1,578	0%	0%	41%	35%	25%	\$2,801,086	\$1,775	1,397	2,975	\$5,280,246
Sangiovese	-	na	na	na	na	na	\$0		29	29	\$51,059
Shiraz	70	0%	0%	65%	25%	11%	\$91,415	\$1,310	320	390	\$510,840
Other red	36	0%	0%	0%	64%	36%	\$68,022	\$1,865	140	176	\$328,209
Red Total	1,768	0%	0%	41%	34%	25%	\$3,078,640	\$1,741	2,355	4,123	\$6,996,798
Chardonnay	1,868	0%	0%	63%	27%	10%	\$2,855,371	\$1,528	1,417	3,285	\$5,020,197
Colombard	-	na	na	na	na	na	\$0		1	1	\$1,218
Marsanne	-	na	na	na	na	na	\$0		3	3	\$4,286
Riesling	-	na	na	na	na	na	\$0		42	42	\$62,997
Sauvignon Blanc	122	0%	0%	45%	36%	19%	\$155,419	\$1,272	201	323	\$411,301
Other white	166	0%	0%	25%	72%	3%	\$245,843	\$1,478	337	504	\$744,214
White Total	2,157	0%	0%	59%	31%	10%	\$3,256,633	\$1,510	2,000	4,157	\$6,244,215
Grand Total	3,925	0%	0%	51%	32%	17%	\$6,335,272	\$1,614	4,356	8,280	\$13,241,012

1. Pricing grade's share of purchases for each variety. 2. It is estimated that the non-response rate (NRR) nationally is 12%, however the NRR will vary for each region. Generally, regions will have a lower NRR when there is a high proportion of purchased winegrapes within the region.

Wine Australia



Vintage report 2016

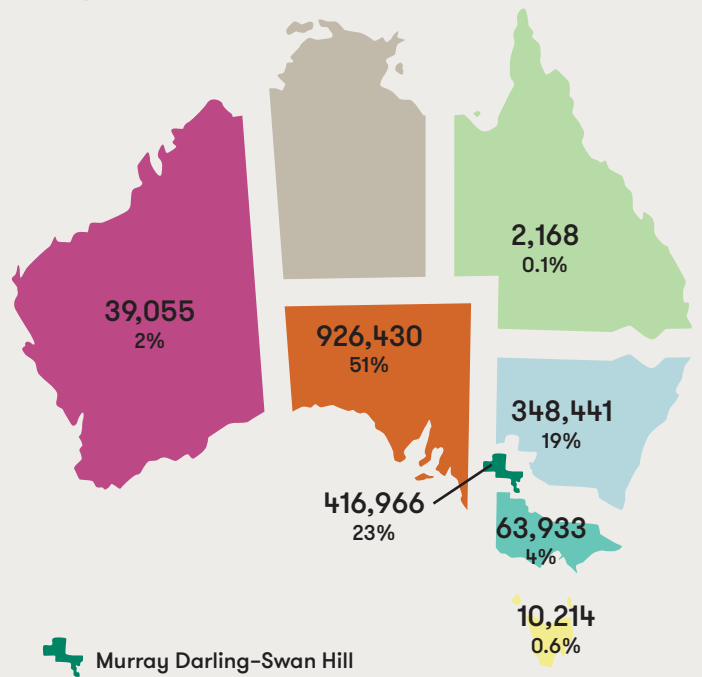
National crush



1.81
million tonnes

6%

Regional crush



Fruit price

The average price paid for wine grapes is the highest since 2009.

\$526
per tonne
14%



Premium fruit sold for above \$1500/tonne has increased to

7% of the national crush

Regions

The increase in the overall national crush came from growth in many cool/temperate wine regions.



Warm inland regions

\$313
per tonne
8%

1.26 million tonnes
0.6%



Cool/temperate regions

\$1196
per tonne
4%

548,000 tonnes
26%

Top 5 red varieties

Crush in tonnes

430,185 **7%** ↑
255,074 **20%** ↑
111,959 **3%** ↑
47,860 **9%** ↑
20,299 **4%** ↓



Shiraz

\$684

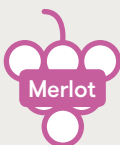
14% ↑



Cabernet Sauvignon

\$652

17% ↑



Merlot

\$433

4% ↑



Pinot Noir

\$891

4% ↑



Petit Verdot

\$350

2% ↑

Price per tonne

Top 5 white varieties

Crush in tonnes

406,028 **6%** ↑
100,769 **11%** ↑
73,372 **4%** ↓
64,066 **6%** ↓
56,710 **1%** ↑



Chardonnay

\$382

21% ↑



Sauvignon Blanc

\$553

8% ↑



Pinot Gris & Grigio

\$619

4% ↑



Semillon

\$345

11% ↑



Muscat Gordo Blanco

\$219

7% ↓

Price per tonne