







CODE MANAGEMENT COMMITTEE CONTACTS

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Website: www.agw.org.au/industry-resources/the-code-of-conduct-for-australian-winegrape-purchases/



Contents

INTRODUCTION	4
The Code of Conduct for Australian Winegrape Purchases	
Secretariat to the Code	
Code Management Committee	5
REPORT ON ACTIVITIES 2024-25	1
Secretariat's Report	1
Signatories to the Code	2
Related Work Error! Bookmark not defin	
Acknowledgements	3
Financial Report	



INTRODUCTION

This is the fourteenth Code of Conduct for Australian Winegrape Purchases Annual Report prepared by the Code Management Committee (the Committee). This report covers the period from 1 July 2024 to 30 June 2025.

The Code of Conduct for Australian Winegrape Purchases

The Code of Conduct for Australian Winegrape Purchases (The Code) was developed as a foundation for building relationships between growers and winemakers that are fair, equitable and mutually beneficial as well as to provide a quick and cost-effective dispute resolution process. The Code sets minimum standards relating to grape purchasing including quality assessment for the purpose of affecting price, alternative mechanisms for determining price and payment terms. Originally signed by representatives of the former Winemakers' Federation of Australia (WFA) and Wine Grape Growers Australia (WGGA) on 19 December 2008, the Code is now administered by Australian Grape and Wine Incorporated. The Code has since been subject to a review and an amended version was released in November 2020. In conducting this review, the Committee adopted a number of recommendations from the ACCC's Winegrape Market Study released in September 2019 and made a commitment to encouraging greater uptake of the Code by winemakers. The committee also reviewed the Code in 2021.

August 2024 saw the announcement of an independent impact analysis of the grape and wine industry regulatory environment. The review, led by economist Dr Craig Emerson would examine regulatory options concerning fair trading, competitive relationships, contracting practices and risk allocation across the wine and grape market, including relationships with retailers. In parallel to that consultation, the Senate referred the Code of Conduct for Australian Winegrape Purchases to the Rural and Regional Affairs and Transport References Committee to undertake their own inquiry. The Code Management Committee wrote its own submissions, independent to that of Australian Grape & Wine, to both inquiries focusing on providing factual information about how the voluntary Code currently operates.

Secretariat to the Code

The Committee appoints a Secretariat to the Code to provide secretariat services to the Code's administration and to which the Committee may delegate any of its powers or duties under the Code. The Accord Group was the appointed secretariat for the Australian Wine Industry Code from October 2024 until October 2025.



Code Management Committee

The Code is overseen and administered by the Code Management Committee appointed by a Sub-committee of the Board of Australian Grape & Wine. The Committee held two meetings throughout the period. The Committee consists of eight members, an independent Chair, and is supported by a Secretariat. As of September 2019 the Committee operated under an amended Terms of Reference that requires it has equal representation from both winemakers and grape growers. Both Riverina and Murray Valley Wine regions were invited to have representatives attend each meeting as observers.

The composition of the Committee at 30 June 2025 was:

Members	Representing	Member type
Peter Hayes Fiona Anderson Jim Caddy Danielle Arnfield Luke Edwards Georgie Johnston Ben Rose Ashley Keegan Stuart Andrew Richard Neagle	Independent Chair Treasury Wine Estates Inland Wine Regions Accolade Wines Casella Family Wines Pernod Ricard Performance Viticulture Fabal Vineyards Pty Ltd Winkie Heights Pty Ltd Veraise	Winemaker Grower Winemaker Winemaker Winemaker Grower (resignation effective August 2024) Grower Grower Grower Grower (appointed September 2024)
CMC Secretariat Lee McLean Anna Hooper Observers	Australian Grape & Wine Australian Grape & Wine	
Paul Derrico Jeremy Cass	Murray Valley Winegrowers' Riverina Winegrape Growers	

The Committee's responsibilities include acting as the custodian of the Code, monitoring and assessing the Code's performance, improving the Code, facilitating resolution of disputes over winegrape prices and vineyard downgrades and rejections, and determining alleged breaches of the Code. It is required to produce an annual report to be published by 30 September each year containing:

- A description of the nature and number of disputes received;
- Any comments it wishes to make about conduct or trends in the industry;
- The number of Disputes notified to the Secretariat and/or resolved under the provisions of the Code;
- The number of Signatories who have breached the Code;
- A list all current signatories to the code and new signatories since the previous annual report.

In monitoring the Code, the Committee may recommend amendments to assist the Code's operation.



REPORT ON ACTIVITIES 2024-25

Secretariat's Report

Enquiries

There have been four enquiries received during this period, which is three more than the one enquiry received in the 2023-24 period.

Nature of Disputes

The first enquiry was pre-empting a pricing dispute and related to the independent expert determination process under the Code should the grower require it. There was no further request for assistance after the initial enquiry.

The second enquiry was notification of a quality dispute which the parties jointly agreed to the appointment of an independent expert and led to the resolution of the matter.

The third enquiry was relating to a quality dispute. The grower issued a notice of dispute and later informed us that the parties had engaged in informal negotiation to resolve the dispute.

The final enquiry was an application for the appointment of an independent expert in relation to a quality dispute. The matter was resolved by way of the independent expert making a determination.

Requests for the Appointment of Independent Expert

There were two requests for the appointment of an independent expert during this period, both disputes relating to downgrade or rejection of grapes.

In the first matter, the parties had agreed to jointly appoint an expert who delivered a determination and resolved the dispute.

In the second matter, the parties could not agree on the appointment of an expert and requested the Code Secretariat to make an appointment. The independent expert delivered a determination and resolved the dispute.

Comments

This period has seen a higher level of enquiry compared to previous years, but also more engagement with the dispute resolution processes available. It is evident from the enquiries during this period that the support and knowledge of parties' representatives has increased uptake of Code processes. The resolution of several disputes using the Code processes has been positive.

The Accord Group

Code Secretariat August 2025



Signatories to the Code

During this period, there were 10 new applications from wine producers to become signatories. 2024 a reconciliation was done of signatories bringing the total number of signatories to 78 when wineries owned by Randall Wine Group, Pinnacle Drinks or Paragon Estates are counted only once.

Accolade Wines

All Saints Estate Pty Ltd

Angove Family Winemakers

Australia Food and Beverage Group Pty Ltd

Australian Vintage Ltd

d'Arenberg Pty Ltd

Balancing Heart Vineyard

Balnaves Vineyard Services Pty Ltd t/as Balnaves of Coonawarra

Berton Vineyards

Bird in Hand

Bleasdale Vineyards Pty Ltd

Brown Brothers Milawa Vineyard Pty Ltd

Calabria Family Wines Pty Ltd

Campbells Wines Pty Ltd

Cape Jaffa Wines

Casella Wines Pty Ltd t/as Casella Family Brands

Cheviot Wine Group

Colbinabbin Estate Vineyard Management Pty Ltd

Constellation Australia Ltd

Coonawarra Jack Winery Pty Ltd

Cumulus Wines Pty Ltd

Difabio Estate Wines Pty Ltd

Domaine Chandon Australia Pty Ltd

Dorrien Winemaking (Pinnacle Drinks)

Down To Earth

Eagle Bay Brewing Co

Eden Road Wine Company t/as Eden Road Wines

Feathertop Winery

First Creek Wines

Fleurieu Vintners Pty Ltd t/as Boar's Rock (now Randall Wine Group)

Four Winds Vineyard

Fowles Wine

Fox Gordon Pty Ltd

Gemtree Vineyards (now Randall Wine Group)

Green Door Wines

Growers Wine Group

Gundog Estate

Hayes Family Wines

Heartland Wines Pty Ltd

Henry Holmes Wines Pty Ltd

Henschke

Hill River Estate Wines (formerly Ramco Wine Group)

J & M Innes Pty Ltd (Ottelia)

Jeir Creek Wines



Kirrihill Wines Pty Ltd

La Kooki Wines (Margaret River Wine Solutions)

Lark Hill Wine Co

Limestone Coast Wines Pty Ltd

Montalto

Nashdale Lane Wines

Oakridge Wines Pty Ltd (Paragon Wine Estates)

Obelisk Wine Co

Paradigm Hill

Pernod Ricard Winemakers

Pipers Brook Vineyard

Rathbone Wine Group Pty Ltd

Red 5 Family Wines

Rusden Wines

Samarkan Pastoral Co Pty Ltd t/as Coombe Farm

SA Wine Co.

Seppeltsfield Wines Pty Ltd (now Randall Wine Group)

Serafino Wines

Shaw and Smith Pty Ltd

Shaw Family Vintners Wines (now Randall Wine Group)

Shingleback Wine Pty Ltd (Pinnacle Drinks)

Sirromet Wines

Smallwater Estate

Tahbilk Pty Ltd on behalf of The Tahbilk Group

TarraWarra Estate Pty Ltd

Tinja Pastoral / Lowe Family Wine Co

Tinlins Wines Pty Ltd (now Randall Wine Group)

Treasury Wine Estates

Trentham Estate

Tyrrell's Vineyards Pty Ltd

Vasse Felix and Idée Fixe

Veraise

Vineyard 28

Voyager Estate (WA) Pty Ltd

Wicks Estate Wines Pty Ltd

Wirra Wirra Vineyards

Yalumba Wine Company

Zilzie Wines Pty Ltd

Zonte's Foostep

Acknowledgements

The Code Management Committee members would like to acknowledge the support and cooperation throughout the year of:

- The Accord Group,
- Independent Experts,
- Australian Grape and Wine Incorporated, and
- Observers from Murray Valley Winegrowers and Riverina Winegrape Growers.



Financial Report

FINANCIAL REPORT FOR CODE OF CONDUCT FOR YEAR END 30 JUNE 2025

Accord Group Fee \$ 5, 000

<u>Total</u> \$ 5,000